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LETTER FROM THE PRESIDENT & BID BOARD CHAIR

Partners, friends, and colleagues,

It's an incredibly exciting time for NoMa. The neighborhood has grown into a vibrant and vital part of DC, and is still being shaped into what it will ultimately become. For the past year, the NoMa Business Improvement District (NoMa BID) has been reflecting, studying, analyzing, and envisioning—both to assess where we are and to plan for what lies ahead. We are pleased to present the NoMa BID's strategic plan for the years 2022-2026.

Over the past five years, NoMa has continued to experience phenomenal growth. At the end of 2016, the NoMa BID included 15.9 million square feet of built space. Today, that number is nearly 21 million. Much of this growth came in the residential sector, with the volume of multifamily units increasing from about 3,400 to 7,300 (a 115% increase). Goals of adding retail and parks were realized, with retail square footage increasing from 378K to 538K over that same period and NoMa's third state-of-the-art park about to start construction. Over the next two years, that rate of residential and retail growth is expected to be exceeded, and the number of hotel rooms in NoMa will more than double. Meanwhile about 80 residents are moving to NoMa each month, in 2021, and office occupancy continues to outperform the rest of the District of Columbia.

NoMa is greater and more vibrant than we could have even dreamed a decade ago—which tells us we need to be dreaming bigger. This Plan lays out our strategies to ensure that NoMa's future continues to exceed our expectations and becomes an even more prominent, connected, and desirable urban destination. Not only will this plan guide our work over the next five years, it will allow us to position the neighborhood for continued growth and maturation over the next ten, fifteen, twenty years, and beyond.

The NoMa community was essential to the development of this plan and we are grateful to those who helped shape it. More than thirty people—including industry experts, local business owners, and residents—generously lent their time, expertise, and perspective to this process and the plan is richer because of it.

The NoMa BID will continue to build on the tremendous strengths of the community and guide the neighborhood towards its future. We hope you will join us on this journey.

Sincerely,

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Maura Brophy

Brigg Bunker

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Our Vision for the NoMa of 2026

One of the most exciting things about NoMa is that it's continuously evolving. It's a wonderful place today, yet still becoming what it will ultimately be. We envision the NoMa of 2026 as a vibrant, resilient neighborhood that is growing into its full potential as a new nexus of DC life.

NoMa occupies a unique space in the District, both physically and culturally. We are a neighborhood at the crossroads where Northeast meets Northwest, where commercial meets residential, where the federal core meets everyday life. Thanks to the anchor of Union Station at the southern end of NoMa, we're hardwired into a transportation network that connects DC to thriving cities up and down the east coast. NoMa is the District's launchpad and its inviting front porch, inspiring workers and residents to think big and embrace the world beyond while providing travelers and visitors a unique and joyful mix of bon voyage and bienvenidos.

NoMa has begun to grow into this extraordinary connective potential through infrastructural investments, cultural activations, and a vision that is not constrained by lines on a map. This strategic plan sets our ambitions for the future of NoMa and outlines the ways in which we will work to realize it. The plan is where the BID's purpose meets its vision, and establishes a common goal for the BID and its partners to work towards. Among other things, the plan will help us agree to actions that will contribute to NoMa's success, align resources accordingly, and communicate effectively with the partners that we will work with towards shared goals.

Making NoMa Magnetic

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Uplifting NoMa Initiatives

Serve the Needs of People Living in NoMa – Housed and Unhoused Alike

Work to Make Justice, Equity, Diversity, and Inclusivity Foundational to the NoMa BID

Deliver a Stable & Sustainable Pandemic Recovery

Dynamic NoMa Initiatives

Deepen and Broaden the NoMa BID's Core Services to Meet the Changing Needs of the Neighborhood and its Parks

Champion the Expansion of Metro Connectivity in NoMa

Ensure that the Redevelopment of Union Station Maximally Benefits NoMa

Reimagine North Capitol Street as a Community Boulevard

Vibrant NoMa Initiatives

Attract, Incubate, and Support an Intentional Mix of Retail Businesses

Establish a Cultural Anchor in NoMa

Enliven Public and Private Ground-floor Spaces in NoMa

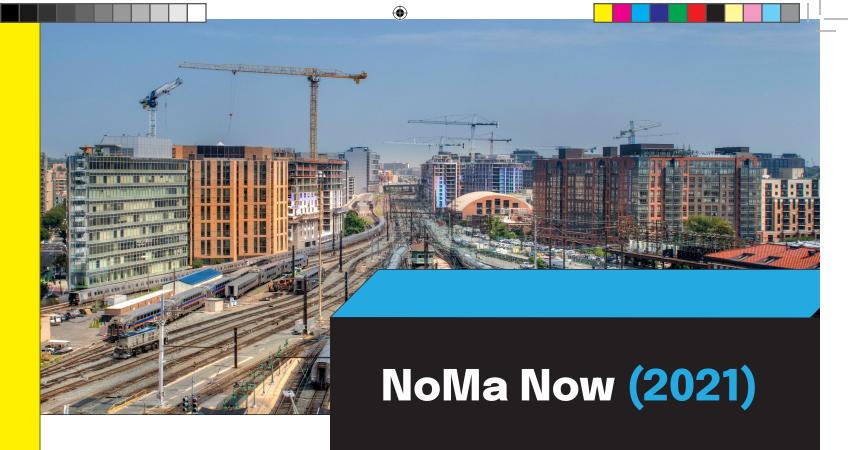
Leverage the Redesigned Virtual Circle to Connect, Beautify, and Enhance NoMa

PILLARS:

CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION PLAY SAFETY

Strategic Plan Overview

We aim to use the next five years to advance the immediate term opportunities that contribute towards our vision while also positioning NoMa for the next 5, 10, 20 years and beyond. This strategic plan will thread the successes of the past and opportunities for the future together and will serve as another steppingstone along the path of NoMa's progression. Through this plan, the NoMa BID will create opportunities to reinforce connections and connectivity, to cultivate our community, and to provide the spaces, the ideas, and the resources that will continue to make NoMa a place people want to be. It will also work on its own and with others to position the neighborhood to benefit from long-term key opportunities that will have a unique impact.



The NoMa BID: NoMa's Champion & Steward

NoMa Business Improvement District strives to be both a vocal champion and an effective steward of the NoMa neighborhood on behalf of all of its businesses, employees, residents, visitors, and the city as a whole.

In our role as cheerleader, we promote NoMa, attracting attention and business activity. We host our own events and sponsor the events of others. We create and celebrate public art. And we connect visitors, workers, and residents to experiences and opportunities they can enjoy.

Our stewardship of the neighborhood is evident in the work of our Ambassador Operations team, cleaning and beautifying the streets and public spaces. And behind the scenes, our staff is coordinating and communicating, building relationships and engaging stakeholders to create long-lasting investments and commitments to what NoMa can become.

Supporting & Growing NoMa Businesses

The NoMa BID provides a vital layer of support for the businesses within Greater NoMa. We know that a thriving business community runs on diversity—diversity of ideas, of sectors, of sizes, and of target markets. We work hard to connect businesses to the people who live and work in NoMa, and to cultivate a physical and cultural environment where everyone can flourish.

We connect NoMa's businesses with advice, guidance and promotional support, we conduct and analyze research, and perhaps most impressively, we build and maintain dazzling public spaces. We're always on the lookout for new ideas and approaches to serving businesses and their employees, and we create adaptive communication channels for owners, tenants, managers, and workers to connect with us and provide feedback.

Cultivating Community & Identity

NoMa has experienced dramatic change since the NoMa – Gallaudet University Metro Station was built in 2004. Its identity continues to develop as a growing volume of new residents, businesses, institutions, and public space improvements make their mark.

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When residents, employees, and visitors of these parts think about NoMa, they don't think of lines on a map, but instead think of a growing and vibrant neighborhood that provides convenient access to the rest of DC and the region. When employers think about NoMa, they see an affordable and accessible alternative to downtown.

Throughout the input phase of this plan, we heard from employees, residents, and stakeholders that community & identity represented a next frontier for NoMa, but conversely that the BID could not directly create them. Instead, the strategy we've embraced is to create the spaces, experiences, and opportunities that will help community and identity develop, grow, and flourish.

Our Successes & Assets

NoMa's success is evident in everything from the large number of cranes dotting the skyline to the thriving businesses that line the streets and fill the office towers. As this plan kicks off, the neighborhood is in the middle of another construction boom, continuing to attract large volumes of private investment. Currently (Summer 2021), the NoMa BID comprises 12.6 million square feet of office space, 5,922 multifamily residential units, 622 hotel rooms, and 425,000 square feet of retail. When the buildings currently being built are completed, all of these numbers will have increased, some quite dramatically:

	OFFICE (SF)	RETAIL (SF)	RESIDENTIAL (UNITS)	HOTEL (ROOMS)
APRIL 2018	11,603,628	387,058	4,327	622
APRIL 2021	12,642,628	424,758	5,922	622
APRIL 2024 (ESTIMATE)	12,679,628	691,808	12,121	1,676

Public investment in NoMa has been just as foundational to the neighborhood's success. The NoMa Parks Foundation is wrapping up its execution of the District of Columbia's \$50 million investment in NoMa for the creation of public park spaces. And tens of millions more will be applied to projects such as the reconfiguration of the intersection at New York and Florida Avenues NE to calm traffic and create stunning new public plaza and green spaces, the replacement of the H Street Bridge, the addition of bike lanes on Florida Avenue NE and K Street NE, and new Bus Priority measures on H Street NW.

But NoMa's oldest and best asset remains the same: location, location, location. As the business focus and cultural attention of the city shift eastward, NoMa is perfectly positioned to become a new hub of DC life.

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NoMa **Development** Map

New construction and planned development projects, as of August 2021.

18 40 PATTERSON

19 NORTHWEST ONE

William C. Smith /

Retail: 4 100 SF (B) 2 PATTERSON

District of Columbia

Retail: 18,000 SF

(B) 44 M ST NE

Retail: 10.000 SF

Retail: 13,000 SF

Retail: 17.000 SF

(A) 145 N ST NE

Boyd Watterson

Office: 330.000 SF

Magna Hospitality

Hotel 204 rooms

Retail: 10,000 SF (D) FLATS 130

TIAA

Retail: 15,000 SF (C) HILTON GARDEN INN

Residential: 643 units

Harris Teeter: 50,000 SF Retail: 3,000 SF (E) 150 M ST NE

MetLife / Norges Bank Office: 494,000 SF

MetLife / Norges Bank

(F) 175 N ST NE

Office: 348,000 SF

23 301 FLORIDA AVE NE

Retail: 4.500 SF

24 ARMATURE WORKS

25 PRESS HOUSE AT UNION DISTRICT

Foulger-Pratt

(B) 3RD ST NE Hotel: 175 rooms

26 300 M ST NE

27 ULINE ARENA

29 NOMA STATION

Bristol Group (A) 131 M ST NE

Office: 408,000 SF

Retail: 5.000 SF

LCOR

(A) 301 N ST NE

Office: 26,000 SF Residential: 356 units Retail: 27,000 SF

Residential: 425 units

Douglas Development Office: 171.000 SF

Retail: 76,000 SF

28 1109 CONGRESS ST NE

Virginia Investment Prop. Residential: 62 units Retail: 3,700 SF

Retail: 10,000 SF

Zusin / Sivan Residential: 56 units

Trammell Crow / Central Armature Works

Hotel: 203 rooms Residential: 640 units Retail: 62,000 SF

22 CONSTITUTION SQUARE

Northwestern Mutual Office: 575,000 SF Retail: 15,000 SF (B) 1275 FIRST ST NE

21 CAPITOL PLAZA

20 TYBER PLACE

Residential: 577 units

(A) 88 M ST NE Mixed-Use: 310,000 SF

Residential: 275 units

(C) RESA Northwestern Mutual Residential: 320 units

Principal Financial Group Office: 275,000 SF

Warrenton Group

Residential: 314 units

(A) 2M

Monument Realty Residential: 310 units

- 1 ECKINGTON YARDS JBG Smith / LCOR / Grosvenor Residential: 695 units Retail: 77.200 SF
- 2 ONE501 Foulger-Pratt Residential: 328 units Retail: 8.400 SF
- 3 THE GALE JBG Smith / CBRE (A) 151 Q ST NE Residential: 255 units Retail: 1,250 SF (B) 100 Q ST NE esidential: 130 units (C) 200 Q ST NE esidential: 218 units
- 4 THE LEXICON B&B Realty Investments / Bush Construction Condominiums: 182 units Retail: 7,500 SF
- 5 1 FLORIDA AVE NE & 22 P ST NE Aria Development Group Residential: 560 units Retail: 3 000 SE
- 6 O STREET SITES Douglas Development Residential: 557 units Retail: 15,967 SF
- 7 LOT 854 ASB Real Estate Investments Mixed-Use: 965,000 SF

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- 8 WASHINGTON GATEWAY MRP Realty (A) FI EVATION Residential: 400 units Retail: 5,000 SF (B) THE BURTON ntial: 372 units (C) THE 202 Residential: 254 units
- 9 COURTYARD BY MARRIOTT Magna Hospitality Hotel: 218 rooms Retail: 10,000 SF
- 10 ATE HEADQUARTERS U.S. Government Office: 422,000 SF Retail: 8,000 SF
- 11 LACEBARK ALLEY JBG Smith (A) 77 NEW YORK AVE NE 900.000 SE (B) 51 N ST NE Residential: 220 units Retail: 11,000 SF (C) 1250 FIRST ST NE C) fized Pixel ST Ne Office: 240,000 SF Retail: 17,000 SF (D) 50 PATTERSON ST NE Office: 128,000 SF Retail: 35.000 SF
- 12 TRIBECA CONDOMINIUMS Urban Investment Partners Residential: 99 units
- 13 MEININGER HOTEL Altus Realty Hotel: 154 rooms
- 14 HYATT PLACE Excel Group Hotel: 200 rooms
- 15 7 NEW YORK AVE NE Residential: 116 units
- 16 CITIZENM Altus Realty Hotel: 290 rooms Retail: 6.500 SF
- 17 THE BELGARD Wood Partners Residential: 346 units Retail: 5.000 SF

Building Type	Office (SF)	Retail (SF)	Residential (units)	Hotel (rooms)	Total* (SF)*	% of Tota
Commercial	14,259,628	464,108	—	—	14,723,736*	38.7%
Residential	—	265,050	7,776	—	7,489,956*	19.7%
Hotel	—	20,000	—	622	418,510*	1.1%
Under Construction	—	154,099	3,363	728	3,786,100*	10.0%
- Planned	4,088,497	382,258	6,821	1,344	11,588,305*	30.5%
TOTAL	18,348,125	1,285,515	17,960	2,694	38,006,607*	

29 (B) PHASES II-IV Office: 700,000 SF Residential: 700 units

Retail: 50.000 SF 30 FIRST + M

- AvalonBay Residential: 469 units Retail: 2,930 SF 31 AVA NOMA
- AvalonBay Residential: 438 units Retail: 6,000 SF
- 32 DC HOUSING AUTHORITY MRP Realty Mixed-Use: 1,057,000 SF
- 33 NPR HEADQUARTERS Office: 330.000 SF
- 34 CAMDEN NOMA Camden Property Trust Residential: 721 units
- 35 1150 FIRST ST NE Carmel Partners Residential: 500 units Retail: 12.649 SF
- 36 1100 FIRST ST NE UNIZO Group Office: 345,000 SF Retail: 5,000 SF
- 37 JOHN & JILL KER CONWAY RESIDENCE Community Solutions / McCormack Baron Salazar Residential: 124 units Retail: 2,200 SF
- 38 SENTINEL SQUARE (A) 90 K ST NE Cottonwood Partners Office: 402 223 SE Retail: 10,438 SF (B) 1050 FIRST ST NE Hana Asset Management Co Office: 279 425 SE Retail: 1 575 SE (C) 45 L ST NE MetLife Office: 545,000 SF
- 39 NOMA CNTR Perseus Realty Four Points LLC Residential: 500 units Hotel: 235 rooms Retail: 40,000 SF
- 40 100 K ST NF Equity Residential Residential: 222 units
- 41 UNION PLACE 200 K ST NE Toll Brothers Residential: 525 units Retail: 13.000 SE
- 42 LOREE GRAND TIAA Residential: 212 units Retail: 3,600 SF
- 43 THE WASHINGTON CENTER FOR INTERNSHIPS & ACADEMIC SEMINARS
- 44 UNION SQUARE III Network Realty Partners Hotel: 129 rooms
- 45 77 K ST NE Brookfield Office Properties Office: 320,000 SF Retail: 6,000 SF 46 111 K ST NE
- Rubenstein Partners Office: 97,635 SF Retail: 1,145 SF



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- Intern Residences: 95 units Retail: 51,000 SF
 - 47 ALTA 801 Wood Partners
 - 48 77H Clarion Partners Walmart: 75,000 SF Retail: 10,000 SF Residential: 303 units

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- 49 55 H ST NE Georgetown Student Housing Residential: 158 units Retail: 2.000 SF
- LaSalle Investment Mgmt Residential: 432 units
 - 52 LANDMARK LOFTS Abdo Development Condominiums: 44 units
- TIAA Office: 380,000 SF (B) 660 N CAPITOL ST NW Republic Properties Office: 195,000 SF Retail: 5,000 SF

NOMA NOW (2021)

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The Ground Floor: NoMa's Retail

As retail-heavy districts around the world suffered from the effects of the pandemic, a growing residential population in NoMa continued to support neighborhood businesses even as offices emptied out. NoMa's retail establishments pivoted swiftly to meet the changing needs of the neighborhood, and while some closed temporarily, most have since reopened their doors and resumed normal operations. Meanwhile, retail vacancy is around 12 percent, and interest in the neighborhood remains high. By several metrics, NoMa is on the cusp of a retail boom, with ten new establishments opening in 2021, and more than 240,000 square feet of retail space now under construction (a 57% increase in supply). As you'll see below, we will adapt our retail strategy for NoMa to make the most of these opportunities, and we are excited about what the future holds in this space.

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The NoMa Lifestyle: Residential

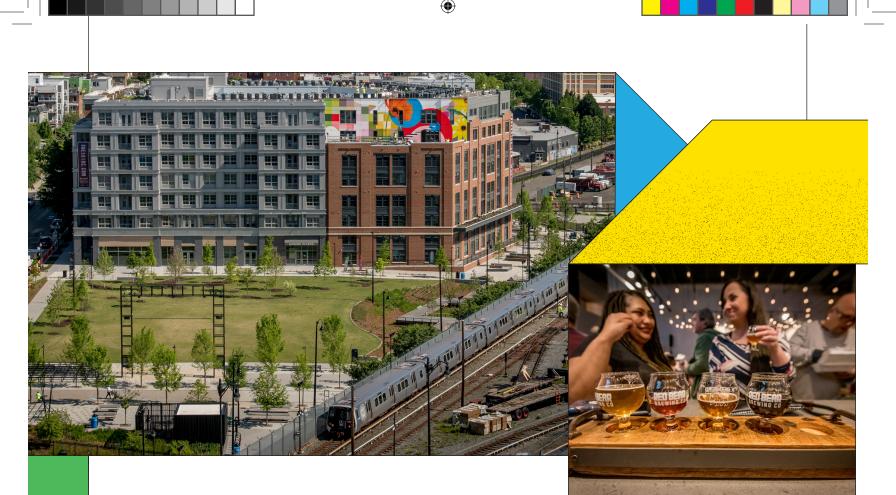
Living in NoMa is ideal for anyone interested in being a part of the culture and vibrancy of the District of Columbia. Our location can't be beat, and that, along with our relative affordability, is the main draw for current and prospective residents alike. The NoMa BID added about 1,600 multifamily residential units over the past few years (a 37% increase), including the NoMa BID's first condo buildings. Construction in this sector continues at a rapid pace, and at a scale that will reshape the neighborhood over the next several years. As of this writing, 3,500 multifamily housing units are under construction within the NoMa BID. Upon completion, this would constitute a 58% increase in the supply of NoMa's multifamily residential stock and include additional homeownership opportunities. All told, more than 12,200 people now live in NoMa / Union Market today, with roughly twice that expected by the end of Fiscal Year 2026.

Staying Power: NoMa's Offices

NoMa's office market is strong and balanced. Vacancy numbers have been stronger compared to that of the rest of the District of Columbia, hovering around 6% since early 2019, while District-wide vacancies increased to above 12%. The key to our office resiliency is reliable long-term office tenants, such as federal government agencies, landmark anchor office tenants like National Public Radio, and a healthy mix of residential, retail, and hotel offerings that support the office market.

NoMa's Parks & Public Spaces

Five years ago, we laid out an ambitious public spaces agenda that built on the 2012 Public Realm Design Plan and we committed to delivering outstanding public spaces. Since then, the NoMa Parks Foundation (NPF) has used its \$50 million grant from the District of Columbia to create dazzling, inviting green spaces throughout the neighborhood and has invested in establishing outdoor recreational space in a rapidly developing and formerly parks-starved community.



Today, NoMa's public spaces are varied, unique, and establish the neighborhood as a place where everyone is welcome to spend some time:

- The Underpass Art Parks, located on L and M Streets NE where they pass under the train tracks, introduced colorful and interactive light displays in historically dark settings to improve the connection between the west and east sides of the neighborhood.
- Swampoodle Park was completed in the fall of 2018 and makes the most of just 8,200 square feet of space. The park includes a highly-designed dog park, a unique children's play structure known as a "Wallholla," bench seating, planting beds, a public notice board, and a complex bioretention structure.
- Alethia Tanner Park, opened in June of 2020, is a hidden gem in Eckington. It is named in honor of a woman who was born enslaved in Maryland, but ultimately purchased her own freedom and the freedom of many of her relatives and friends. Ms. Tanner also supported education, entrepreneurship, and churches for the Black community in the District. Since opening, the park has swiftly become a much-loved space for relaxation, respite, and exercise, where people from across the District could enjoy wide-open green space, a playground, and a dog park. Alethia Tanner Park also includes a key connection from Q Street to the Metropolitan Branch Trail, a café kiosk perfect for providing tasty treats to park goers, and a built-in performance space for movies or plays that will play host to our outdoor movie series.



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And more public spaces are on the way in NoMa, including:

- The redevelopment of the infamous Florida Avenue/New York Avenue interchange, aka "Dave Thomas Circle." With the roadway design finalized by DDOT, NPF partnered with renowned architecture firm SWA/Balsley to design appealing and usable community spaces that will occupy three parcels of land (totaling 1.3 acres!) created by the new configuration. The design for the new public spaces was enthusiastically supported by the community and was also approved by the U.S. Commission of Fine Arts, the National Capitol Planning Commission and the DC State Historic Preservation Office. Construction by DDOT is expected to begin in early 2022.
- To the excitement of the neighborhood, NPF was able to purchase the 8,400-SF parcel of land directly across L Street NE from the existing Swampoodle Park to create a sister park with a similar footprint. This new neighborhood park — which is being designed by Lee and Associates – will feature more "passive" elements aimed at relaxation and contemplation that couldn't be included in its more activity-focused elder sibling. The NPF expects to finalize design and begin construction (and an official naming process) in 2022.
- Two new developments in NoMa-Eckington Yards in the north and Central Armature Works in the east-will incorporate pedestrianized retail plazas that will provide exciting spaces to explore, shop, and enjoy a stroll. Quincy Lane, the "woonerf"-style plaza at Eckington Yards is open now, while the plaza at Armature Works is expected in 2022.
- A new public park is being built as part of the development at 2 Patterson St. NE that will open onto North Capitol Street and include a yet-to-be-designed water feature. This park is expected to open in 2026.



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NOMA NOW (2021)

Greater NoMa

There is even more to the NoMa neighborhood beyond the BID's boundaries. Today, the NoMa cultural footprint extends farther than our founders could have imagined. This concept of what comprises Greater NoMa is fluid, of course, and context-dependent, but there were some consistent ideas of what was included:

- Dense and relatively new mixed-use development in the BID and parts of Union Market
- Stable single-family residences east of the BID and in Eckington
- High-density affordable housing immediately west of North Capitol Street
- Diverse, popular retail offerings mixed with warehouses and wholesalers at the core of Union Market.

Since 2016, the Union Market area has grown into an incredible destination on NoMa's doorstep, with about two million square feet of mixed-use development, including more than 1,900 residential units and about 220,000 square feet of office space. The residential projects were the first large scale multifamily developments to deliver, illustrating a notable shift from the primarily retail and warehouse uses that had characterized the area. With new properties also came new vibrant and unique retail tenants and restaurants. Up to three million additional square feet could deliver in the next five years, with continued focus on residential projects.

The built environment on the west side of North Capitol Street is also changing. Historically, affordable housing projects such as Sursum Corda, Tyler House, and Sibley Plaza have characterized the area. However, Sursum Corda is currently being replaced by a project that will include an even larger volume of affordable units, in addition to 900 new market rate units. This redevelopment, in addition to MRP's Northwest One project (both currently under construction), promise at least two million square feet of residential development with a relatively high proportion of affordable housing units.

NoMa sits at the center of a web of growing and exciting neighborhoods. To the east, H Street NE is a rapidly developing, transit-oriented, and retail-dense corridor that is only a 15-minute walk from the core of NoMa, with DC's historic Capitol Hill neighborhood only a few blocks to the south. Northeast lies thriving Union Market, and beyond that, the trendy industrial triangle of Ivy City. The more downtown-like Mt. Vernon Triangle lies due west, while Truxton

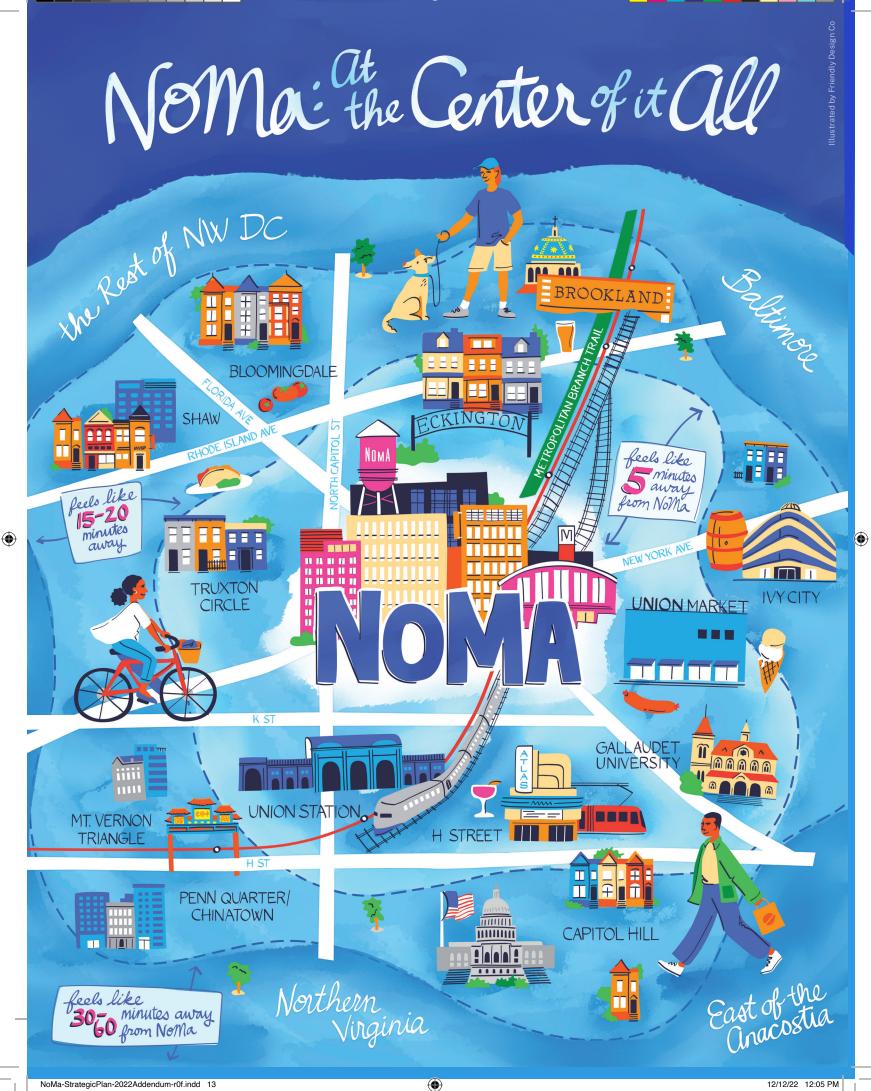


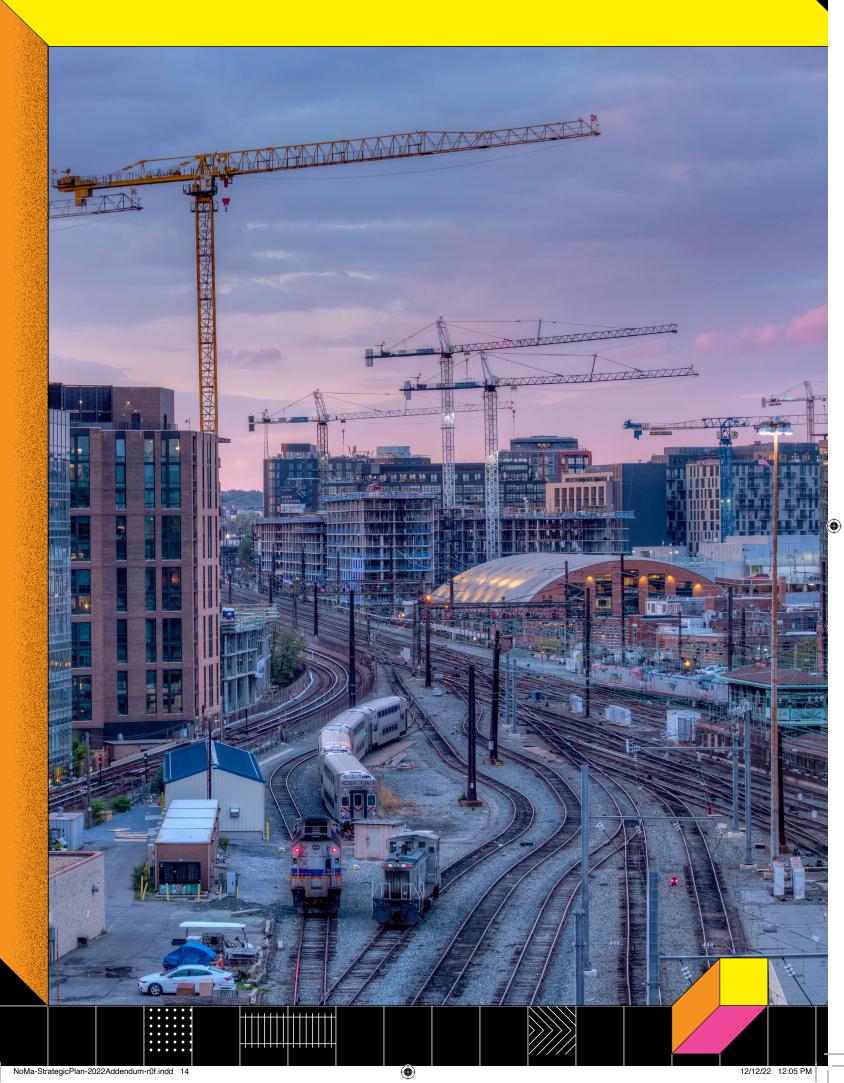
Circle and Shaw extend northwest. Northward, neighborhoods like Eckington, Brookland, and Brentwood connect to NoMa via the Metropolitan Branch Trail, a critical biking and walking corridor that brings walkers, joggers, and bicyclists through our streets every day.

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Our 2022-2026 Strategic Design

Building on the previous strategic plan's goal of creating a "dazzling, connected" NoMa, we've developed an interconnected system of strategic initiatives that are aimed at achieving one over-arching goal. These initiatives are supported by six strategic pillars that embody the foundational aspects of our work. The goal, initiatives, and pillars mutually reinforce one another and will define and guide our work over the next five years, allowing us to create, curate, and activate NoMa's working, playing, and living spaces for the benefit of all.

Join us as we envision the dynamic, uplifting, and vibrant NoMa of 2026.

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our goal: Making NoMa Magnetic

Magnetic places have a gravitational pull, they draw us in and encourage us to stay awhile, to dig deeper, to get comfortable. These places feel vital to us, and that vitality is visceral—we feel it when we walk around a place, we hear it in the rhythms of work and life. This goal rose to the top over the course of our planning process for a clear reason: the success of the NoMa neighborhood and NoMa businesses hinges on it. Our mix of office, retail, and residential provides a resilient foundation for NoMa's drawing power; but our success depends on the people who live, work, and play here, and it's the BID's role to focus and amplify that power.

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To us, a Magnetic NoMa is:

- **UPLIFTING** a Magnetic NoMa raises up and supports its community, and ensures that living in NoMa is fun, dignified, and rewarding for everyone.
- **DYNAMIC** a Magnetic NoMa draws a line from the past to the future, and doesn't shy away from either, changing and growing along with the entire District.
- VIBRANT a Magnetic NoMa lights up the skyline and ignites the imagination, feeding the senses, the sensibilities, and the appetites of all.

And above all else, a Magnetic NoMa is an undeniable part of what makes life in DC great.

It's worth noting too that this goal is not new for the BID. Indeed, it has been present in everything the BID has done since its inception. Reiterating the goal of a Magnetic NoMa here at the apex of our strategic design for the next five years ensures that it will remain top-of-mind for our staff and board and rightly centers it as we build our work on the foundation provided by this plan and the BID's history.



Our Strategic Initiatives

The goal of Making NoMa Magnetic led us directly to a set of key initiatives. The initiatives outlined here are important, ambitious, cross-cutting projects that will require work from everyone at the BID—and the BID's partners-- in order to achieve success. What these initiatives share is a common set of building blocks: the context of **what**, **where**, and **when**.

None of these things are static. They have always been changing and will always change. So it's important for our strategy to be able to reflect those changes over time.

These strategic initiatives cannot and will not define the BID's work entirely. Some of them may be pushed out of the timeframe of this plan by circumstances beyond our control, or another set of initiatives may become a higher priority as the context in NoMa changes. Even as we pursue them and achieve them, the everyday work of the BID will continue. The elements of our strategy are flexible, so long as the overarching goal continues to be served. This combination of a clear framework and adaptable implementation maximizes our capability to achieve our goal, and to do good work along the way. **THE WHAT** is the work of the BID as embodied by our core services, our commitment to the people of the neighborhood, and our belief in always building towards a better NoMa.

THE WHEN is our moment, here in 2021, but also the five years imagined in this plan, the history of the spaces we occupy, and where we will go in the long-term.

> **THE WHERE** is the neighborhood itself, its location and connections, its streets and sidewalks, green spaces and architecture, its businesses and its people.

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A Magnetic NoMa is Uplifting

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We will make NoMa's success a platform, shared with and accessible to all

Work to Make Justice, Equity, Diversity, and Inclusivity Foundational to the NoMa BID

Systemic racism has been embedded into American institutions since before the nation's founding. Unless directly confronted and perpetually fought against, structural imbalances will continue to exist at the foundation of our civic, economic, and cultural society. Despite its history and place as a center of Black culture and progress, DC is not immune from this, nor are the District's Business Improvement Districts.

In order to successfully execute this initiative, Justice, Equity, Diversity, and Inclusion (JEDI) must be more than buzzwords for the NoMa BID. These concepts must be the compass that points the way forward.

NoMa's diversity is its greatest strength, and the only way to preserve and fortify that diversity is to invest the time, money, and work in preventing its erosion.

This initiative involves:

- Committing to support for NoMa Ambassadors, including paying a living wage and providing education support, job opportunities and placements (internally and externally), career counseling, and more.
- Seeking out BIPOC candidates for leadership positions and diversifying the Board of Directors
- Attracting and incubating Black-owned businesses and cultivating and supporting BIPOC entrepreneurs
- Creating an paid Fellowship position for emerging BIPOC leaders in the fields of community development, urban planning, or placemaking to spend a year guiding and contributing to the BID's work at the highest level.

PILLARS:

ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION

Build on the Foundation of a Stable & Sustainable Pandemic Recovery

As we all gradually and inconsistently emerge from the pandemic, one thing is clear: the impacts of the coronavirus are widespread and unavoidable. This plan—and the future it envisions—is dependent on NoMa, the District, and the nation achieving an effective and sustainable recovery.

NoMa and its businesses were more fortunate than some, and the neighborhood's resilience is a testament to the work, vision, and adaptability of everyone here. But it is how we build on these critical characteristics that will determine how effectively we will pivot from recovery to resurgence.

This initiative involves:

- Creatively activating public and private spaces A NoMa tradition and hallmark of the BID's role. While the spaces may change, the need to creatively showcase the neighborhood and excite people is evergreen.
- Ongoing business communication & support Finding new ways to connect with businesses and provide them with resources, access, and assistance will always be a priority.
- Centering events & culture In addition to maintaining our calendar of successful—and even beloved—annual events, the BID can create spaces for the community to inhabit (culturally speaking) and nurture events and culture as they happen organically.
- Prioritizing public health & safety Our public space team—including our incredible Ambassadors—view themselves as the stewards of NoMa, not just the sidewalks and street poles, but the people and the businesses too. The goal is simple and won't change: to keep NoMa healthy and safe.
- Resilient planning & vision NoMa weathered the pandemic well, because of our mix of tenant types, connection to governments (both city and federal), and the adaptability of our businesses. This resilience did not happen by accident, and visionary planning from the Board-level on down is how we will stay resilient into the future.
- Marketing NoMA as the post-pandemic neighborhood of choice for residents and retail—a neighborhood that allows businesses to thrive by giving them a breadth of residents and workers to serve Whether they come to work in an office or stay to work from home, there will be people in NoMA.







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Serve the Needs of People Living in NoMa - Housed and Unhoused Alike

The issue of people experiencing homelessness is not unique or new to NoMa, but NoMa's experience does present unique challenges and opportunities. Since 2019, the NoMa BID has been partnering with the h3 Project to deliver targeted, individualized outreach services to people who are unhoused in the neighborhood. In spite of the successes achieved in that time, activity in the underpass encampments have grown, both physically and in terms of the work and attention of the BID.

While the way forward towards permanent housing for people experiencing homelessness in NoMa can only be determined by the District government, we are not powerless. We will hold them accountable, and be an engaged and valuable partner in their efforts. Whatever the District's approach, we must be intentional and strategic in our work to serve all residents in NoMa, housed and unhoused alike.

This initiative involves:

- Enhancing existing outreach capabilities through scaling up current approaches, employing complementary contractors, and increasing staff and board support
- Working with other BIDs, Main Street organizations, businesses, and our representatives in the District government to create more opportunities for people experiencing homelessness in NoMa to secure housing and support.
- Implementing a comprehensive communications strategy that tells the story of the BID's work and connects NoMa residents and businesses to ways they can help and support their encamped neighbors
- Prioritizing significant investments in the well-being of and outcomes for people experiencing homelessness in NoMa
- Encouraging and advocating for public initiatives that ensure that the encampments are safe hygienic, and temporary—with the goal of permanent housing for all



PILLARS: INCLUSIVITY BRAND &

REPUTATION

A Magnetic NoMa is Vibrant

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We will ensure that NoMa is a place where life can be seen, heard, and felt on every corner

Attract to NoMa, Incubate, and Support an Intentional Mix of Retail Businesses

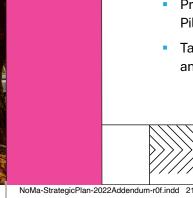
NoMa's retail has proven to be resilient and community-focused, and that creates a strong foundation for attracting and incubating businesses that both appeal to NoMa residents and workers and draw people to NoMa from across the city and the region. Cultivating locally-owned businesses, businesses that speak to the identity and culture of NoMa, and businesses owned by women and/or BIPOC will help to complement current retail and forge a resilient and empowering retail community for the future.

While NoMa's retail profile is strong, targeted investments of time, resources, and the attention will result in a vibrant retail community existing in partnership with the residents and workers in the neighborhood. Specific categories of retail include destination-oriented retail and multi-purpose arts-and-performance spaces.

This initiative involves:

- Redoubling our commitment and service to NoMa businesses to help them succeed
- Creating and maintaining an annual strategic retail assessment that looks at the current retail profile against our targets
- Convening NoMa BID businesses to establish a strong network of BID-led and peer-based support
- Leveraging the BID's history of incubation to attract interested entrepreneurs and business owners and to help make the case to property owners and managers
- Prioritizing support and resources for businesses that reinforce the strategic Pillars and other initiatives through microloans and/or other creative mechanisms
- Targeting the BID's own purchasing and procurement in line with these elements and in support of the strategic Pillars





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PILLARS

ECONOMIC

INCLUSIVITY

REPUTATION

BRAND &

PLAY

DEVELOPMENT



Establish a Cultural Anchor in NoMa

In the previous strategic plan, the NoMa BID committed to the creation of landmark parks that would bring people to NoMa. With Swampoodle Park, Alethia Tanner Park, and the new parks, plazas, and public spaces in the pipeline, that promise has largely been fulfilled.

The next chapter of NoMa's story will be cultural, told in the imaginations of residents, workers, and visitors. It will be written with murals and sculpture, streetscapes and projection art, music and movie nights, and in the communities that flourish here.

Central to this story is the establishment of a cultural "anchor" location in the neighborhood, a focal point for the ongoing cultural conversation in NoMa. While the form and function of such a space will ultimately be determined by that conversation, the need for such a space is clear, and the groundwork necessary for its creation can begin today.

This initiative involves:

- Creating a board- and community-led process for the identification and establishment of a cultural anchor
- Initiating funding conversations with the District, private-sector foundations, and the performing arts community
- Identifying opportunities in the 5-10 year horizon for possible development of a site
- Building support across the greater NoMa community

PILLARS

ECONOMIC DEVELOPMENT BRAND & REPUTATION PLAY

22



Enliven Public and Private Ground-floor Spaces in NoMa

NoMa has a history of finding creative and unique ways use existing spaces through pop-up businesses, temporary parks and plazas, event activations, and more. That eye for possibility is baked into our approach, and while the number of unused or underused spaces may be dwindling, the opportunities are only increasing.

The BID can play a thoughtful leadership role in the community, acting as a matchmaker between spaces and activators, providing guidance and both direct and indirect support in the planning stages, as well as promoting the activations themselves. Current spaces may close or vanish, but new public and private spaces will continue to be created, and the community's appetite for unique and engaging activity will be high.

Success here means developing methods for standing out in a crowded cityscape of things to do and places to go. The connection to NoMa's public art and our history of creating fun, unique spaces in the unused corners of an urban neighborhood will serve this initiative well.

This initiative involves:

- Marketing NoMa as a home for space activations and cultivating relationships with the "activation community"
- Developing a guide and resources for space activations that can be distributed to community groups and individuals interested in getting involved
- Working with property owners to identify spaces and implement guidelines for their use
- Focusing BID resources and programming on spaces that can be successfully activated



Leverage the Redesigned Virtual Circle to Connect, Beautify, and Enhance NoMa

The NoMa Parks Foundation has worked with DDOT to design and build an incredible trio of public plazas and green space at the heart of NoMa. These yet-to-be-named spaces form a green and walkable bridge between the southern core of NoMa and the Eckington end of the neighborhood. While these spaces are designed to be a draw for the community of residents and workers, the BID will utilize programming and core services to truly bring them to life.

The strategy to do so is necessarily different from a space like Tanner Park, and must be centered on creating a communal sense of investment and ownership in the spaces, while finding creative ways to connect people with them that feel organic and comfortable.

This initiative involves:

- Programming the new spaces, including grand opening celebrations, weekly farmers' markets, festivals, and more
- Coordinating and encouraging community use of the spaces for events
- Establishing and supporting a "friends" organization to help with regular upkeep and care of the spaces
- Creation of a "gateway" art piece that welcomes people into NoMa
- Regularly closing the new segment of First St. NE during low-traffic days/ hours, combining two of the open spaces for community programming and events and affirming that public space is for people first and cars second

PILLARS:

ECONOMIC DEVELOPMENT BRAND & REPUTATION PLAY

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A glimpse of the planned eastern plaza

A Magnetic NoMa is Dynamic

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NoMa has become something great, and we will ensure it keeps getting better

Deepen and Broaden the NoMa BID's Core Services to Meet the Changing Needs of the Neighborhood and its Parks

The NoMa BID delivers services to businesses, property owners, developers, residents, workers, and visitors. Each of these audiences interacts differently with the neighborhood, and has different needs, wants, and experiences. Our core services were established to meet those needs and as the neighborhood changes, so too will our role in serving it.

The keystone of this initiative is evolving BID services in concert with NoMa, anticipating needs and adapting to them as seamlessly as possible. Built into this idea is a creative and flexible staff that is happy and well-managed, and an internal structure that elevates communication and collaboration across departments.

This initiative involves:

- Refining our ability to gather information through community relationship management, surveys, social listening tools, and more.
- Sharpening communication methods to connect the right information to the right audiences
- Deploying the physical and digital infrastructure to boost peoples' experiences in the neighborhood and online
- Connecting NoMa businesses to the BID, the community, external resources, and each other
- Capitalizing on the potential of NoMa's safe, clean, and welcoming public spaces
- Establishing a dedicated, sustainable source of funding for the ongoing maintenance of NoMa's parks
- Expanding the BID boundary where and when appropriate or desired





CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION PLAY SAFETY

Champion the Expansion of Metro Connectivity in NoMa

NoMa's story is inextricably linked to Metro, starting with the creation of the NoMa-Gallaudet Metro station in 2004, and access to Metro—and through Metro, access to everything the region has to offer—will continue to be a defining feature of the neighborhood well into the future. Connecting NoMa to its Metro stations through redesigned entrances that serve the community is a critical priority.

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The proposed 3rd St. NE entrance to the NoMa-Gallaudet station would serve residents and businesses east of the train tracks and would tie the burgeoning Union Market area even more closely to NoMa, as well as provide a faster connection for the Gallaudet University's shuttle bus service.

Similarly, the refresh of the 1st St. NE entrance to Union Station will offer improved access not only to Metro, but to all of the amenities of Union Station (soon to begin its own long-awaited redesign).

The need for these station improvements is clear, however the BID cannot execute these projects itself. The BID will be a champion of these projects and work with the appropriate decision-makers and parties to ensure their completion.

This initiative involves:

- Promoting the concepts and communicating the benefits of these improvements to the residents and businesses in NoMa, and to local decision-makers
- Tracking the funding and construction processes relevant to the creation of these new Metro entrances
- Marshaling support and lending the BID's voice to funding/construction/ coalition-building efforts as needed



PILLARS:

CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION

Ensure the Redevelopment of Union Station Maximally Benefits NoMa

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Union Station is one of NoMa's greatest assets and is positioned for expansion. The Washington Union Station Expansion Project (SEP) will cement the station as a world-class multi-modal facility in the heart of NoMa. Improvements will include new intercity and commuter rail passenger platforms, tracks and concourses, a new integrated intercity bus facility, and enhanced intermodal connections to the Metro, pedestrian, and vehicular modes at the station. The SEP will also create vibrant spaces in and around the historic station, tying the station even more closely into the neighborhood.

While construction for the project is still years away, the decisions being made today will directly affect NoMa and the impact of the SEP on the neighborhood. As the most transformative project in NoMa's future, the BID must be a champion for a successful SEP and will make sure that the neighborhood's interests are represented as plans move forward.

This initiative involves:

- Promoting the benefit of the SEP to the NoMa neighborhood and surrounding communities
- Representing the interests of the greater NoMa community during SEP planning and coalition-building
- Ensuring that the strategic needs of NoMa and the BID are served throughout the SEP process and in the final product
- Working with the appropriate parties to ensure the project's completion and success



Imagine Burnham Place above the Union Station railyard



CONNECTIVITY ECONOMIC DEVELOPMENT BRAND & REPUTATION

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Reimagine North Capitol Street as a Community Boulevard

More than just the street that represents NoMa's western boundary, North Capitol Street exists as a barrier to east-west connectivity across the District. At once both a business-lined neighborhood street and a bustling arterial for commuter traffic, the street is the cause of or contributor to a host of safety and community issues.

NoMa needs connectivity to the west—to the thriving Mount Vernon triangle, to Truxton Circle and Shaw, and to Chinatown and beyond—but true connectivity must be more than roads. A reimagined North Capitol Street should serve the neighborhoods, residents, and businesses that depend on it, protect vulnerable users, and integrate communities rather than divide them.

The NoMa BID will seek both short-term and long-term ways to alleviate the challenges of North Capitol Street, through focused core services, relationshipbuilding with communities to the west, and intentional collaboration with ongoing efforts to recreate the corridor at the city level.

This initiative involves:

- Being a champion for the improvement of North Capitol Street. Continued engagement with the North Capitol Street community stakeholder coalition
- Building relationships with residents, communities, and businesses west of North Capitol Street and connecting them with targeted services
- Improving and increasing NoMa neighborhood branding on North Capitol Street itself
- Programming events strategically focused on North Capitol Street, its businesses, and its residents



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PILLARS

CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY SAFETY

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Our Strategic Pillars

CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION PLAY SAFETY These strategic pillars are the fundamentals of the strategy, clearly identifying the work areas of the BID and supporting the goal. They are organizational priorities that work in concert with each other rather than in conflict, and they underlie all of the BID's internal departments and programs. Each is important on its own, but it is in their interaction with and influence upon each other that their true value lies. It's no exaggeration to say that without work on all six pillars, work on any one of them would be much more difficult. As you may have noticed earlier in the plan, each of our initiatives is in service to multiple of Pillars.

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	CONNECTIVITY	ECONOMIC DEVELOPMENT	INCLUSIVITY	BRAND & REPUTATION	PLAY	SAFETY
Establish a Cultural Anchor in NoMa						
Serve the Needs of People Living in NoMa – Housed and Unhoused Alike						
Work to Make Justice, Equity, Diversity, and Inclusivity Foundational to the NoMa BID						
Champion the Expansion of Metro Connectivity in NoMa						
Reimagine North Capitol Street as a Community Boulevard						
Attract, Incubate, and Support an Intentional Mix of Retail Businesses						
Activate Public and Private Ground-floor Spaces in NoMa						
Ensure the Redevelopment of Union Station Maximally Benefits NoMa						
Leverage the Redesigned Virtual Circle to Connect, Beautify, and Enhance NoMa						
Build on the Foundation of a Stable & Sustainable Pandemic Recovery						
Deepen and Broaden the NoMa BID's Core Services to Meet the Changing Needs of the Neighborhood and its Parks						

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Connectivity

Connectivity as a strategic Pillar means understanding NoMa's streets, sidewalks, trails, and rails as spaces that must serve people first. It means connecting communities and people to one another, enhancing pedestrian conditions and experiences, improving transportation and mobility resources and access, creating innovative ground-level activations and experiential art, actively supporting transit, and reimagining key roads as safe spaces that connect communities instead of dividing them.

Economic Development

Economic development goes hand-in-hand with physical development, but is not a foregone conclusion. It must be planned for, shepherded, and safeguarded through policies, programs, priorities, and placemaking. As a strategic Pillar, economic development means ensuring that NoMa remains a resilient engine of growth at the heart of DC and lives up to the ideal of mixed-use—living, working, and playing that mutually reinforce one another provide the foundation for a thriving neighborhood economy.

Inclusivity

NoMa is a diverse community, and needs to ensure that justice, equity, diversity, and inclusion are foundational concepts for the neighborhood's future. For NoMa as a whole to succeed, the wellbeing of all of the residents, tenants, workers, and visitors must be a part of that success. Strategically, cementing inclusivity in NoMa creates the foundation for all of the BID's future work. This work is both forward-looking and inward-looking, and while it will not be easy or quick, it is both necessary and overdue. Making inclusivity a Pillar means taking a hard look at ourselves, asking questions, and listening to the answers, but most importantly it means declaring the neighborhood's ideals and living up to them.

Brand & Reputation

NoMa is not just a physical place or a place on a map, bounded by roads and railways, but also a conceptual place in peoples' minds and in their homes. NoMa has a sterling reputation for businesses and their employees, and for residents old and new. Making brand & reputation a strategic Pillar means more than resting on the neighborhood's success. It means building a name for the neighborhood that is synonymous with fun, with play, with arts, and with culture, and promising that NoMa will be a destination for everyone week in and week out, day or night.

Play

NoMa needs more play, and making this a strategic Pillar will elevate fun to the top of the list for the BID's efforts, and will inform the way decisions are made around marketing, events, public space operations, and even planning. New spaces like Alethia Tanner Park create opportunities for unique new events, while better connections to surrounding neighborhoods allow new communities to discover and enjoy NoMa for the first time. New mobility options, new retailers, new partners and stakeholders, and a new approach to using public streets for the benefit of the public will set the stage for dynamic changes. Strategically, play sets high expectations for our work, but meeting them will certainly be fun.

Safety

Safety is always a priority for any neighborhood, but making it a strategic Pillar in NoMa means thinking differently. Using art to slow down traffic, empowering residents to take care of one another, finding the right experts to provide the right solutions, and using the latest technology to connect people with the resources they need are some of the concepts that strategically prioritizing safety makes possible in NoMa. NoMa is not unique in the safety challenges it faces—roadway hazards, violent and nonviolent crime, public health issues, and more—but thanks to the mix of people, businesses, and communities that come together here, we may be able to create unique solutions.

Approach

How We Developed the Plan

Strategic plans have long lives, and this one began well before the end of the previous plan. As tracking of key performance indicators and evaluation of the 2016 plan was underway at the start of the 2020 fiscal year, the first elements of this plan began to take shape.

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With the hiring of Chief of Staff Daniel Hoagland in January, the BID began devoting resources specifically to the formulation and design of the new plan. BID leadership built out an 18-month process designed to deliver a plan by the summer of 2021, in time for the plan to begin with the 2022 fiscal year that October.

We began by seeking input from as many stakeholders and sources as possible. We brought together the staff, board, and community to form committees that would provide guidance and feedback. We commissioned original research and analyzed the work of experts in planning, place-making, real estate, and more.

We worked with a public opinion firm to convene focus groups of people who live and work in NoMa and conduct individual interviews with prominent individuals in development, retail, and real estate. Our committees dedicated their time and energy key topics: culture and identity, connectivity, community and inclusivity, the pandemic.

On the quantitative side, we built a comprehensive research framework examining retail, residential, and office outlooks for the five years of the plan, together with best-in-field predictions for post-pandemic recovery, and a range of financial projections. To this we added the results of our own biannual community surveys and the outcomes from the 2016 plan.

Acknowledgements

This strategic plan would not have been possible without the contributions of the following people, organizations, and businesses. We thank them for their work and for their confidence in and support of the NoMa BID.

We acknowledge:

The leadership of Robin-Eve Jasper, NoMa BID President 2008-2021

The leadership of Maura Brophy, NoMa BID President 2021-

The work of NoMa BID staff past and present, and specifically the contributions of:

- Daniel Hoagland, Chief of Staff
- Jesse London, Planning and Economic Development Senior Manager

The guidance and work of the NoMa BID Board of Directors, and specifically the members of the Strategic Planning Committee:

- Caiti Anderson of REI
- Brigg Bunker of Foulger-Pratt
- Josh Dix of Trammel Crow Company
- Mike Ponticelli of Bisnow Media
- Matt Robinson of MRP Realty
- Pam Tapscott of Mathematica

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- Drew Courtney, ANC 6C commissioner
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- Anne Phelps, NoMa resident
- Conor Shaw of the Eckington Civic Association
- Eric Shin of Seoul Spice
- Gerard Wall, NoMa resident
- Kamille Warren, NoMa resident

The facilitation, skill, and guidance of Bill Potapchuk and the Community Building Institute

The time and thoughtfulness of our interviewees and focus group participants

The insightful work of our research partners:

- Gensler
- The DC Policy Center
- RKG
- OpinionWorks

The photography of Sam Kittner, as well as Allen Russ and Emma McAlary.



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Deriving Targets & Tracking Outcomes

Tracking progress against this plan will be critical to our success. As such, the BID will identify key performance indicators, set targets, and monitor progress. The approach we take to establishing these targets will reflect the strategic vision we've identified, in that it will consider targets that can be achieved within the 5-year plan period, and also the "positioning" of the neighborhood for growth beyond the next five years given its longer-term trajectory. For instance, while we will certainly track progress towards achieving our overarching goal of "making NoMa magnetic," we will also aim to evaluate our progress within our strategic Pillars and our vision for the growth of NoMa long-term. An important thing to note given the nature of this plan is that some measures will be quantitative while others will be qualitative, however they will all be integral to our success.



Evaluation & Feedback

A successful strategic plan is a living document that is periodically reviewed by both its creators and its users, with an eye towards changing contexts and constraints as opportunities for adaptations are evaluated.

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For this plan, periodic evaluations by the staff and the board (and additional stakeholders) will include the following questions:

- Is the goal still effective and achievable?
- Are the Pillars still valid and connected to achieving the goal?
- What progress has been made on the initiatives and are there any that have been completed?
- What new initiatives may have arisen that should be included?



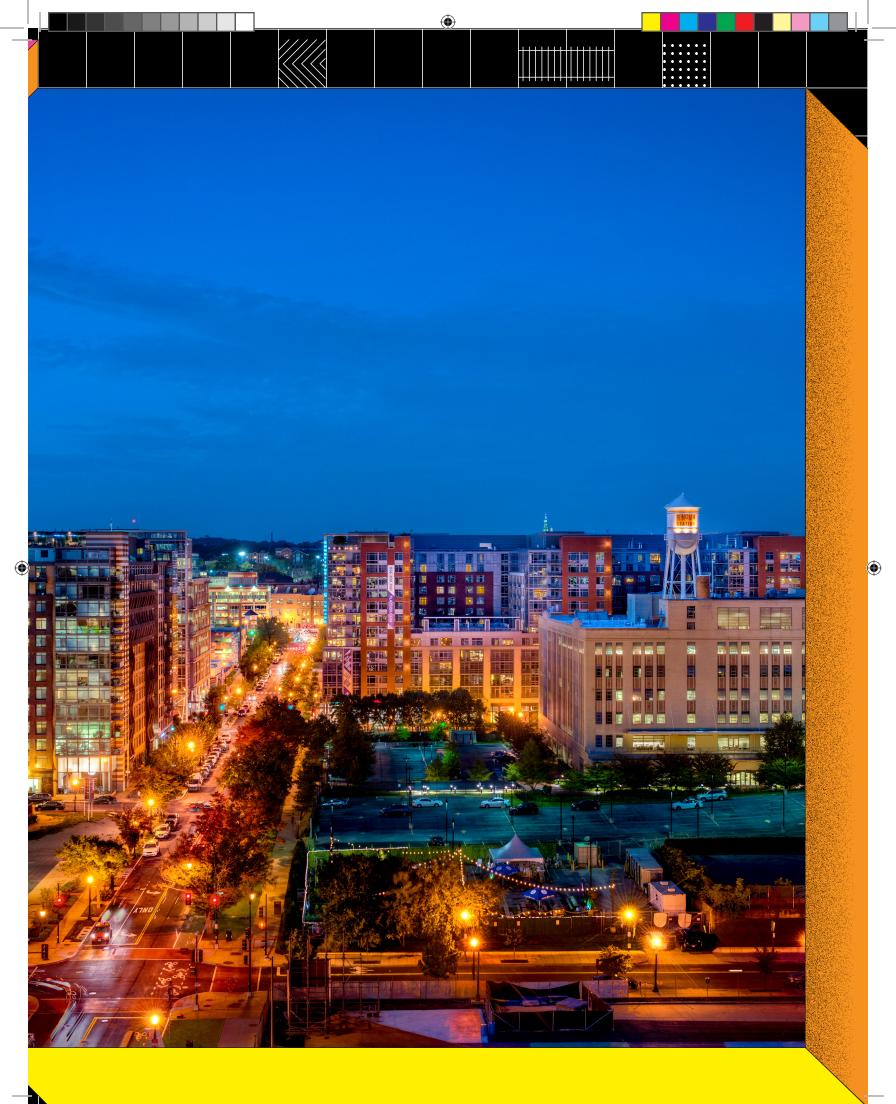
Conclusion

This plan finds NoMa as a neighborhood on the cusp. We're emerging from our past as the new kid on the block, as the place with the odd name, as the construction capital of DC, and the next phase of our growth has arrived. The vision laid out at the beginning of the plan is rooted in the fundamentals of NoMa—our past, our people, our places—and shows us that we can be a new nexus for District life, an uplifting, vibrant, and dynamic hub of business, culture, art, and community. This vision points the way, and this plan maps the route.

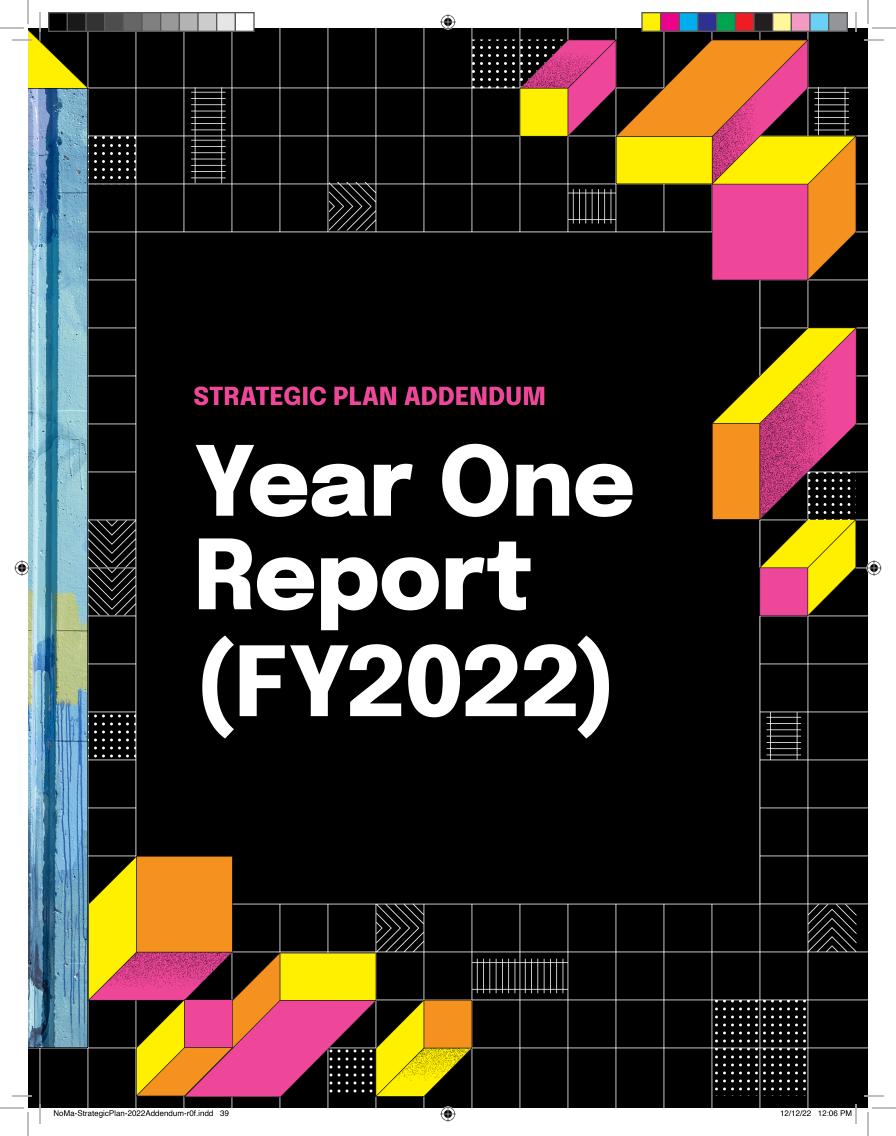
As always with plans such as these, we are well aware that the future is fundamentally unpredictable, but we feel that this plan represents not only our best attempt to foresee it, but also our best approach to achieve it. We could not be prouder of this strategic plan nor more inspired and excited by the vision of NoMa laid out in its pages.

Our goal is straightforward—Make NoMa Magnetic—but it encompasses an incredible amount of hard work, thoughtful intention, meaningful partnership, and enthusiastic dedication on the part of our staff, board, and stakeholders. Succeeding will be challenging, but the NoMa BID team is ready to rise and meet it head-on.

We invite you, whether you are a NoMa resident, worker, business owner, visitor, partner, or just an interested observer, to come and see what NoMa has to offer, today and tomorrow.







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MURAL ART BY @TAJFRANCIS



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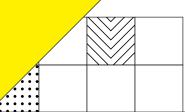


In 2022, the NoMa BID launched Making NoMa Magnetic, our 2022-2026 strategic plan, aiming to advance immediate-term opportunities that contribute towards our vision, while also positioning NoMa for the next five years and beyond. The plan threaded the successes of the past and opportunities for the future together and served as another steppingstone along the path of NoMa's progress.

Through the plan, the NoMa BID's work in the first year created opportunities to reinforce connections, to cultivate community, and to provide the spaces, the ideas, and the resources that make NoMa a place people want to be. We worked on our own and with others to move, reshape, and reimagine elements of the BID's work to enable us to make progress on the eleven strategic initiatives and push closer to achieving the plan's goal: Making NoMa Magnetic.

The first year of a new strategic plan is often the most interesting, and often the least predictable. Where plan meets reality, however, there are always lessons to be learned. We are proud to report that progress was made on all eleven initiatives, though that success is tempered with the understanding of how far we still must go.

This addendum to the strategic plan is both a look backwards at 2022 and a statement of where the work of the BID is at the start of 2023. And it's a look forward to the four years of work ahead of us. The plan remains balanced between ambition and achievability, and we remain committed to its success and excited by its potential.



NoMa Now (2022)

The State of NoMa

NoMa in 2022 is a thriving, resilient, mixed-use neighborhood deep into a significant period of growth. This year saw new buildings and new businesses join the neighborhood and welcomed back returning employees and visitors. The NoMa Business Improvement District ensured that everyone who walked the streets of NoMa was greeted with vibrant art, thriving streetlife, and a dynamic sense of the neighborhood's evolution. NoMa in 2022 is grateful for the benefits and support of our stakeholders, residents, and hardworking staff, and hopeful for a period of continued health, stability, and success.

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Our Successes in 2022

NoMa's continued growth remains our best measure of success. The neighborhood's ongoing construction boom shows no signs of slowing down, with five buildings breaking ground and six buildings being delivered in 2022, comprising 1,995 residential units, 728 hotel rooms, and 120,450 square feet of retail space. With those additions, the NoMa BID currently (Fall 2022) comprises 12.65 million square feet of office space, 7,786 multifamily residential units, 1,087 hotel rooms, and 552,338 square feet of retail. With the buildings planned and under construction, we are projecting the growth of the neighborhood as follows:

	OFFICE (SF)	CHANGE	RETAIL (SF)	CHANGE	RESIDENTIAL (UNITS)	CHANGE	HOTEL ROOMS	CHANGE
2021	11,603,628		387,058		7,399		622	
2022	14,244,060	22.8%	694,808	79.5%	10,189	37.7%	1,350	117%
2023	14,244,060		704,457	1.4%	11,082	8.8%	1,350	

NOMA NOW (2022)

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NoMa's Retail

By several metrics, NoMa is on the cusp of a retail boom, with new establishments opening one after another, and nearly 125,000 square feet of retail space delivered in 2022. Our retail strategy—still in its preliminary stages—will allow us to make the most of these opportunities, bringing exciting and unique operators to NoMa like Little Fire Bird, the operator of the café space at Alethia Tanner Park. Retail vacancy is around 10 percent, largely driven by the increase in supply, as NoMa continues to be an in-demand retail market.

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NoMa's Residential

In 2022, NoMa added 2,790 residential units, a nearly 38% increase in our residential capacity, showing the sustained appeal of the neighborhood. Construction of residential buildings continues at a rapid pace, and at a scale that will come to shape the neighborhood. As of this writing, 1,168 multifamily housing units are under construction within the NoMa BID, with still more on the horizon to be completed within the life of this Strategic Plan.

NoMa's Offices

NoMa's office market remains strong and balanced, relative to the rest of the District. Vacancy numbers in NoMa remained below 10% (currently 8.7%) - well below the District's vacancy rate which stands at 15.4%. The keys to our office resiliency are reliable long-term office tenants, such as federal government agencies, landmark anchor office tenants like National Public Radio, and a healthy mix of residential, retail, hotel development that support the office market.

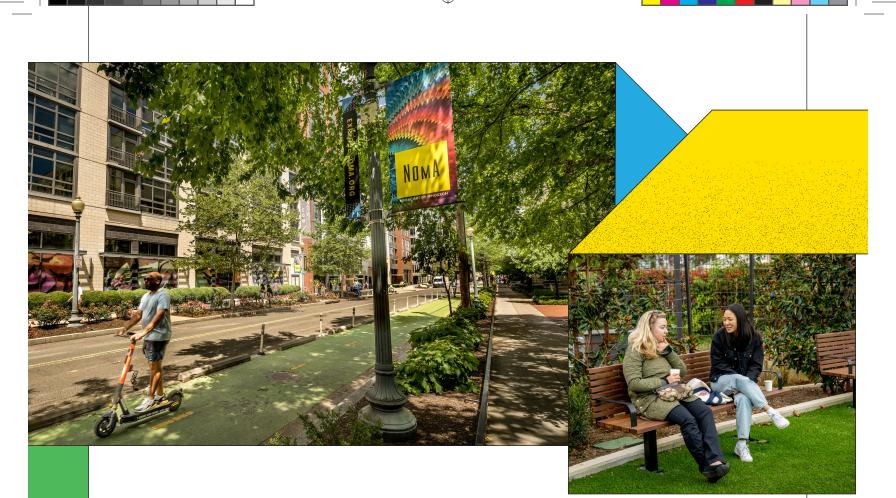
NoMa's Parks & Public Spaces

2022 marks the final year of the NoMa Park Foundation's work fulfilling the promise of the District's \$50 million grant. This work has resulted in the construction and completion of a new showcase park in NoMa named Swampoodle Terrace, at the intersection of 3rd Street and L Street NE. The NoMa BID is incredibly grateful for the work of the Foundation and proud to be stepping in as the steward of these precious public spaces. To that end, we've reorganized our staffing to dedicate capacity to the oversight of parks and increased our spending on parks maintenance and operations.

The coming years hold much more in store for the creation of new public spaces in NoMa as well:

The redevelopment of the infamous Florida Avenue/New York Avenue interchange, aka "Dave Thomas Circle." With the roadway design finalized by DDOT, NPF partnered with renowned architecture firm SWA/Balsley to design appealing and usable community spaces that will occupy the three parcels of land (totaling 1.3 acres!) created by the new configuration. The design for the new public spaces was enthusiastically supported by the community and was also approved by the U.S.





Commission of Fine Arts, the National Capitol Planning Commission, and the DC State Historic Preservation Office. Construction by DDOT and a community naming process for the new public spaces are expected to begin in spring 2023.

The OZMA building, currently under construction at 44 M Street NE, will include the next segment of the NoMa Meander, conceived as a series of beautified and aesthetically linked plazas, alleys, and streetscapes. The new segment will connect with the current segment of the Meander between M Street and Patterson Street NE and will include streetscaping on both sides of M Street, as well as a raised tabletop portion of the roadbed itself to align the grade with the sidewalks. In future years, the Meander will continue to the south, with a segment connecting M Street with Pierce Street that is currently being planned in conjunction with the MRP building on the site of the former DC Housing Authority headquarters building.

• A new public park is being built as part of the development at 2 Patterson Street NE that will open onto North Capitol Street and include a yet-to-bedesigned water feature. This park is expected to open in 2025-2026.

"As an entrepreneur, NoMa was a new frontier, a risk, and an unlikely place where I thought I would open a business. The first thing I did in 2015 was to call the NoMa BID and ask them to assist. Wunder Garten, with the support of the NoMa BID's efforts in marketing, connections, and mentoring, is a thriving example of the neighborhood's economic development."

- Christopher Lynch, owner, Wunder Garten



Our Strategic Initiatives: Year One

The goal of Making NoMa Magnetic led us directly to a set of eleven key initiatives. They are important, ambitious, cross-cutting projects that require work from everyone at the BID—and the BID's partners-to achieve success. What these initiatives share is a common set of building blocks: the context of what, where, and when. **THE WHAT** is the work of the BID as embodied by our core services, our commitment to the people of the neighborhood, and our belief in always building towards a better NoMa.

THE WHEN is the neighborhood itself, its location and connections, its streets and sidewalks, green spaces and architecture, its businesses and its people.

"Since the day SEOULSPICE first opened our doors in NoMa at 145 N Street NE back in 2016, the NoMa BID has provided resources and support to help us become and remain a successful business serving locally sourced, organic, and gluten-free Korean comfort food with a modern flare. In fact, the beautifully painted mural in our restaurant, was created by No King's Collective, a creative agency that I met at one of NoMa BID's events, Nerds in NoMa, back in February 2015."

- Eric Shin, founder, SEOULSPICE

THE WHERE is our moment, here in 2021, but also the five years imagined in this plan, the history of the spaces we occupy, and where we will go in the long-term.

Work to Make Justice, Equity, Diversity, and Inclusivity Foundational to the NoMa BID

To successfully execute this initiative, Justice, Equity, Diversity, and Inclusion (JEDI) must be more than buzzwords for the NoMa BID. These concepts must be the compass that points the way forward.

NoMa's diversity is its greatest strength, and the only way to preserve and fortify that diversity is to invest the time, money, and work in preventing its erosion.

Progress on this initiative in 2022 included:

- Increasing the base wages across the board for our Ambassador staff, to a minimum of \$17.00/hour
- Diversifying the Board of Directors through the increased presence of Asian-American and addition of Deaf Community representation
- Offering all NoMa BID events at no cost to participants and ensuring that they are accessible and welcoming to all.
- Contracting with Diverse Markets Management, which recruits local BIPOC (Black, Indigenous, or People of Color) makers, to launch the NoMa Farmers Market, promoting vendor diversity
- Securing the addition of a BIPOC-owned operator for the café space at Alethia Tanner Park
- Hosting Alethia Tanner Day to honor the formerly enslaved woman after whom NoMa's park is named. The celebration featured a pop-up market of local, Black female makers to pay homage to Tanner's entrepreneurial spirit which enabled her to purchase her and others' freedom through monies she earned from selling produce at an outdoor market

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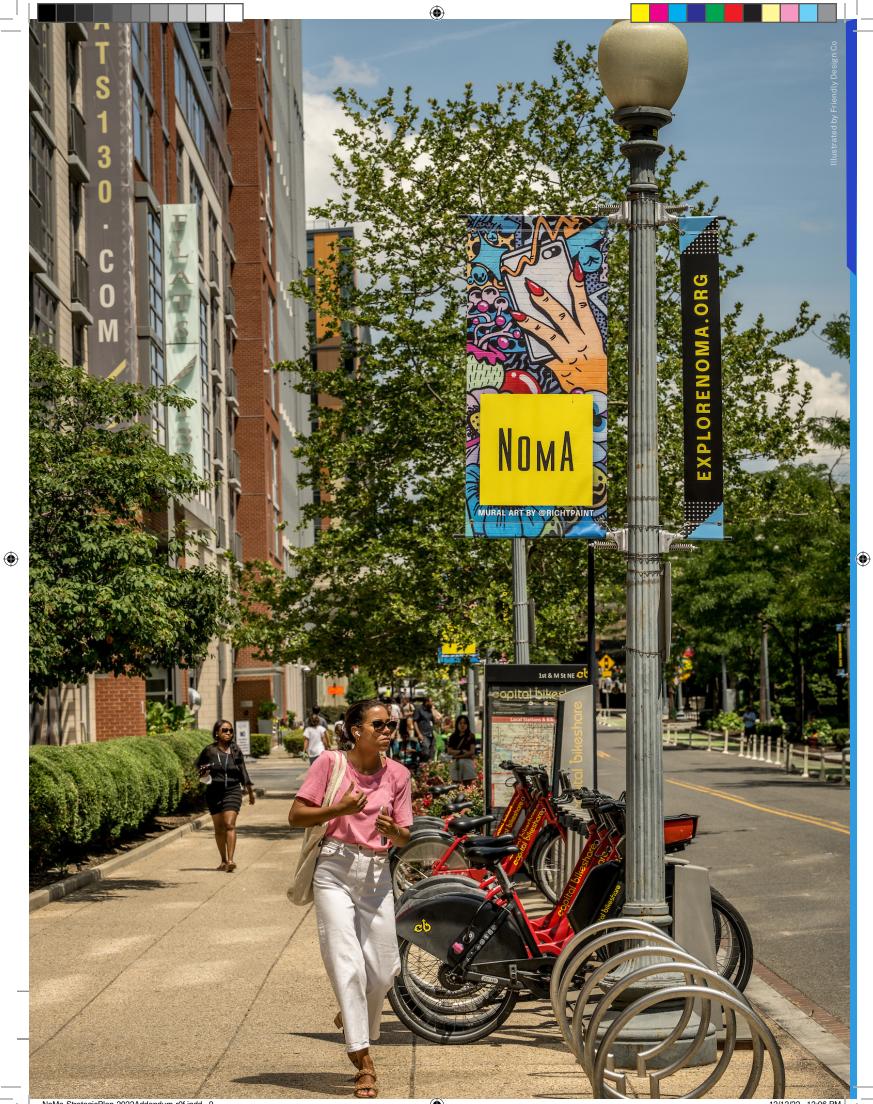


PILLARS: ECONOMIC DEVELOPMENT INCLUSIVITY **BRAND &** REPUTATION

- During Black History, Women's History and Pride months, spotlighting and celebrating on social media members of the NoMa community who represent these diverse communities
- For the celebration of Alethia Tanner Day, highlighting and focusing on black-owned businesses and vendors
- Supporting the Asian Pacific American Film Festival screenings at Alethia Tanner Park
- Contracting with a black-owned, woman-owned landscaping firm
- Dedicating BID print work to Blueboy Document Imaging, a black-owned BID business
- Supporting and encouraging BID businesses to apply for Destination DC's 2022 Diversity Equity and Inclusion Fellowships, resulting in three awardees
- Contracting with small, local, queer-owned, and woman-owned vendors for the BID's needs, particularly event needs
- Installing a new mural—via an inclusive call for artists and community selection process above M Street NE by deaf artist Michelle McAuliffe, spelling out "NOMA" in American Sign Language
- Supporting Eckington Hall, a new art gallery and flexible creative and event space launched by a local Black entrepreneur, through social media promotion and paid sponsorship
- Selecting films for our CiNoMatic movie series that represent diversity in front of and behind the camera
- Conducting an inclusive naming process for the new park, resulting in the name "Swampoodle Terrace"

Targeted work on this initiative for 2023 will include:

- Improving internal promotion and on-the-job learning opportunities for our Ambassador staff
- Working to develop and implement an intentional retail attraction and retention strategy aimed at BIPOC-owned and locally owned businesses
- Codifying these efforts into the BID's official procurement policy
- Conducting an inclusive naming process for the public spaces that will be created via the redesign of the intersection of New York Avenue and Florida Avenue NE





Build on the Foundation of a Stable & Sustainable Pandemic Recovery

The coronavirus pandemic remained a part of the work of the BID throughout the year, though its impacts changed substantively. NoMa and its businesses were more fortunate than some, and the neighborhood's resilience continued to be a testament to the work, vision, and adaptability of everyone here.

Progress on this initiative in 2022 included:

- Hosting a full calendar year of in-person events, from small-scale pop-ups to signature celebrations, including place activations, art openings, movie nights, festivals, business socials, board meetings, and the NoMa BID's annual meeting
- Launching dedicated marketing and social media campaigns to help drive customer traffic to local retailers and restaurants by offering free merchandise and gift card giveaways
- Reconfiguring our free public wi-fi to focus on outdoor gathering places like parks and plazas
- Continuing to invite residents, employees, and businesses to participate both in-person and virtually in NoMa events and meetings
- Developing a new retail map to help NoMa employers communicate the culture and amenities of the neighborhood to their employees

CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION PLAY SAFETY

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- Hosting quarterly business socials to provide opportunities for returning employers to get to know one another, develop mutual support structures, and plan collaborations
- Refocusing the attention of businesses in the neighborhood on the postpandemic mix of employees working in-office and employees working from home in NoMa
- Launching the Metropolitan Beer Trail, a free digital passport and prizeincentivized marketing program, and inviting thousands of customers to visit seven NoMa and NoMa-adjacent breweries and bars adjacent to the Metropolitan Branch Trail
- Rolling out and adapting our own in-office policy for staff, balancing needs and comfort levels with the realities of place management work
- Meeting and Presentation with the real estate and leasing teams at the federal General Services Administration (GSA) to discuss why NoMa is ideal for private and public sector tenants
- Promoting NoMa across broad channels as a "post-pandemic neighborhood of choice"

Targeted work on this initiative for 2023 will include:

- Further expansion of the public wi-fi network
- Focused outreach to NoMa residents working from home
- Targeting outreach to new residents in NoMa's residential buildings
- Supporting the regrowth of the business travel market segment to bring people to NoMa





Serve the Needs of People Living in NoMa - Housed and Unhoused Alike

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NoMa is home to thousands of people who build their lives and raise their families here. Though we are a business improvement district, working to serve our residents is critical to our neighborhood's success.

Since 2019, the NoMa BID has been partnering with the h3 Project to deliver targeted, individualized outreach services to people who are unhoused in the neighborhood. In 2022, that partnership continued and enabled h3 to expand its staff and services.

Significantly, this year also saw the closure of the encampments that have occupied the NoMa underpasses for many years, through a District pilot program for housing encamped residents called C.A.R.E.S., enacted by the office of the Deputy Mayor for Housing and Human Services (DMHHS). The city completed the pilot project in NoMa in the first quarter of fiscal year 2022, and the results were unequivocally a success.

Progress on this initiative in 2022 included:

- Designing and installing new street pole banners throughout the neighborhood celebrating NoMa's history of incredible wall art
- Delivering the BID's core services, among them the daily work of our Ambassador team in ensuring the neighborhood is clean and cared for
- Refining our TrackTik system for tracking and reporting issues in the neighborhood, and coordinating with city agencies via 311 and other mechanisms to ensure prompt attention and resolution



INCLUSIVITY BRAND & REPUTATION SAFETY



- The C.A.R.E.S. pilot project connected nearly 90% of the residents of the NoMa underpass encampments on L Street and M Street with permanent housing
- The work of the h3 Project in NoMa led to among many other things 38 housing matches for unhoused persons, with 17 move-ins.
- The Giving Tree Project fundraiser in partnership with NoMa businesses, which raised more than \$45,000
- Hosting monthly Public Safety Meetings that enable connections and collaboration between workers, residents, law enforcement agencies, and city agency representatives
- Ensuring all our events are free to attend and are marketed to all of NoMa's residents
- Developing our partnerships with city agencies, including DPW, DDOT, DHS, DMHHS, and more to connect residents to needed services and resolve issues in the neighborhood

Targeted work on this initiative for 2023 will include:

- Growing the Giving Tree Project fundraiser goal to \$75,000
- Expanding the BID's network of outdoor security cameras
- Working with other BIDs to encourage the city on public safety, housing-first solutions to homelessness, and other initiatives
- Examining the question of public restroom access in NoMa for all residents
- Revising and rewriting our public space aesthetic guidelines for property owners and developers



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Attract to NoMa, Incubate, and Support an Intentional Mix of Retail Businesses

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Intentionally cultivating locally owned businesses, businesses that speak to the identity and culture of NoMa, and businesses owned by women and/or BIPOC helps to complement current retail and forge a resilient and empowering retail community for the future.

While NoMa's retail profile is strong, targeted investments of time, resources, and the attention will result in a vibrant retail community in partnership with the residents and workers in the neighborhood.

Progress on this initiative in 2022 included:

- During Black History, Women's History and Asian Pacific Heritage months, spotlighting and celebrating on social media members of the NoMa community who represent these diverse communities
- Engaging a consultant to design and implement an intentional retail attraction and incubation strategy
- Developing a new retail map to educate brokers about the culture and benefits of locating in NoMa
- Using unique opportunities such as the café space at Alethia Tanner Park to attract one-of-a-kind businesses to NoMa
- Launching the Metropolitan Beer Trail, a free digital passport and prizeincentivized marketing program, and inviting thousands of customers to visit seven NoMa and NoMa-adjacent breweries and bars adjacent to the Metropolitan Branch Trail
- Celebrating new retail openings in NoMa and promoting them to the community, including the Duncan Dog Hotel and Day Spa, F45 Training, and the CitizenM hotel.

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ECONOMIC DEVELOPMENT INCLUSIVITY **BRAND &** REPUTATION PLAY



- Prioritizing meeting BID procurement needs via NoMa and NoMa-adjacent businesses, including event support, printing, catering, and more.
- Providing promotion and information on BID services and to new and returning businesses to improve their chances of success in the marketplace
- Convening NoMa BID businesses to establish a strong network of BID-led and peer-based support at our quarterly business socials

Targeted work on this initiative for 2023 will include:

- Aligning the BID's own purchasing and procurement policies with this initiative and in support of the strategic pillars
- Launching the intentional retail strategy mentioned above
- Serving new retail from lease-signing to launch, via targeted support, promotion, and more
- Redesigning and launching our brand-new website, with a dedicated section for NoMa retail





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Establish a Cultural Anchor in NoMa

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The next chapter of NoMa's story will be cultural, told in the imaginations of residents, workers, and visitors. It will be written with murals and sculpture, streetscapes and projection art, music and movie nights, and in the communities that flourish here.

Central to this story is the establishment of a cultural "anchor" location in the neighborhood, a focal point for the ongoing cultural conversation in NoMa. While the form and function of such a space will ultimately be determined by that conversation, the need for such a space is clear, and the groundwork necessary for its creation has begun.

Progress on this initiative in 2022 included:

- The addition of cultural expertise to the NoMa BID Board of Directors, including representatives of the National Symphony Orchestra, Gallaudet University, and Georgetown University
- Delivering a year-long slate of arts activations and events, including the DC Walls mural festival and the largest light-art installation in DC as part of NoMa in Bloom
- Frequent social media promotion of Songbyrd Music House, a 200-person concert venue in Union Market District, to attract musiclovers to the greater NoMa neighborhood
- Providing free vendor space to Mosaic Theater at BID-sponsored events to help promote their brand and upcoming productions to more than 4,000 event attendees
- Celebrating the inclusion of wall art on newly delivered buildings, showing how NoMa's arts reputation has begun influencing developers
- Nurturing and growing arts support from local businesses
- Supporting Eckington Hall, a new art gallery and flexible creative and event space launched by David Ross, a local Black entrepreneur, through social media promotion and paid sponsorship
- Cultivating relationships with NPR, which sponsored NoMa's 2022 D.C.
 Walls mural festival, and exploring future partnerships and ways to engage local talent and bring live programming to NoMa

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ECONOMIC DEVELOPMENT BRAND & REPUTATION PLAY

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- Installing a new mural—via an inclusive call for artists and community selection process above M Street NE from deaf artist Michelle McAuliffe, spelling out "NOMA" in American Sign Language
- Installing a new lobby art installation at 1200 First St. NE with Lea Craigie-Marshall
- Designing and installing new street pole banners throughout the neighborhood celebrating NoMa's history of incredible wall art
- Collaborating with NoMa employer Hickok Cole architects by supporting their annual arts fundraiser to benefit Washington Project for the Arts

Targeted work on this initiative for 2023 will include:

- Launching a Board Committee or similar body to establish goals, needs, and a timeframe for completion
- Identifying a consultant to take on the probable fundraising need
- Establishing connections with BID-adjacent arts entities like 7DrumCity and STABLEarts
- Building a relationship with NPR's Tiny Desk program to connect visiting musical guests to NoMa



Enliven Public and Publicly Accessible Spaces in NoMa

PILLARS:

ECONOMIC DEVELOPMENT BRAND & REPUTATION PLAY

The BID plays several roles in this work, acting as a matchmaker between spaces and activators, providing guidance and both direct and indirect support in the planning stages, as well as creating and promoting our own activations.

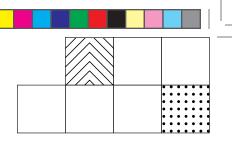
Progress on this initiative in 2022 included:

- Hosting pop-up "NoMa Cheer Cart" activations in the heart of NoMa, providing surprise and delight to NoMa workers, residents, and visitors
- Launching the Metropolitan Beer Trail, a free digital passport and prize-incentivized marketing program, and inviting thousands of customers to visit seven NoMa and NoMaadjacent breweries and bars adjacent to the Metropolitan Branch Trail
- Installing a new lobby art installation at 1200
 First St. NE with Lea Craigie-Marshall



- Designing and installing new street pole banners throughout the neighborhood celebrating NoMa's history of incredible wall art
- Hosting the 2022 D.C. Walls mural festival which brought 17 new murals to buildings and spaces across NoMa
- With the NoMa Parks Foundation, supporting the construction and opening of Swampoodle Terrace, NoMa's newest park
- Launching mural tours to raise the profile and awareness of the neighborhood's deep stockpile of public wall art
- Developing public space activation plans for the NoMa Breezeway and the L Street underpass
- With the NoMa Parks Foundation, designing and building a new underpass art installation in the K Street underpass that will be an ongoing projected art gallery
- Creating a comprehensive inventory identifying vacant ground-floor spaces in NoMa, the first step in an activation strategy
- Supporting and promoting community activations at Alethia Tanner Park, including DPR movie nights, children's story times, nature walks, fitness classes, bike rides, and more
- Supporting Eckington Hall, an art gallery and flexible creative and event venue launched by a local Black entrepreneur, by providing marketing consultation, social media promotion of events and exhibits, and direct sponsorship support

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- Supporting Eckington Hall, a new art gallery and flexible creative and event space launched by David Ross, a local Black entrepreneur, through social media promotion and paid sponsorship
- Launching NoMa's first farmers' market since the fall of 2019 at Alethia Tanner Park, with a new partner and prominently featuring BIPOC-owned vendors.
- Installing a new mural—via an inclusive call for artists and community selection process—above M Street NE from deaf artist Michelle McAuliffe, spelling out "NOMA" in American Sign Language

Targeted work on this initiative for 2023 will include:

- Developing a guide and resources for space activations that can be distributed to community groups and individuals interested in getting involved
- Implementing the Breezeway activation mentioned above
- Sourcing the artworks that will populate the K street gallery and launching the installation

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- Working with property owners to permit spaces and implement guidelines for their use
- Opening Little Fire Bird at the Alethia Tanner Park Café, creating a new focal point for community gathering and park activations in NoMa
- Working with ATF, Courtyard, and WMATA on streetscape improvements on 2nd Street
- Developing and installing pavement art beneath the micromobility corrals on L Street
- Hiring a new staff member to focus on public art and placemaking activations
- Developing and adding QR codes to existing wall art installations to provide information about the art and artists
- Installing new wayfinding signage for the Metropolitan Branch Trail



Leverage the Redesigned Virtual Circle to Connect, Beautify, and Enhance NoMa

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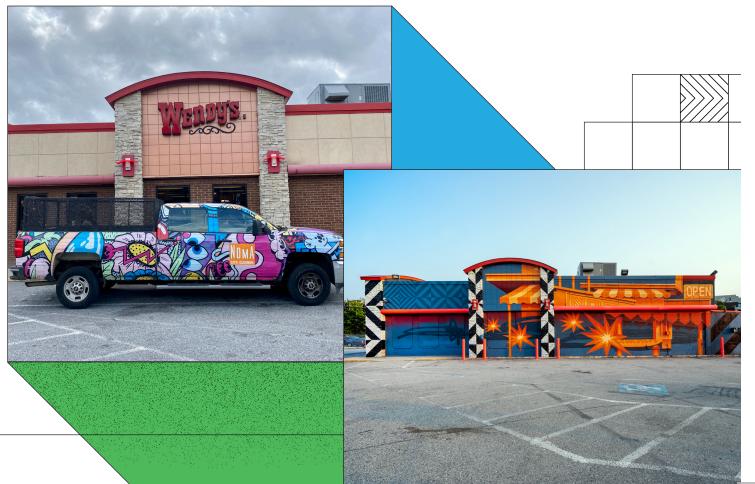
The NoMa Parks Foundation has worked with DDOT to design and build an incredible trio of public plazas and green space at the heart of NoMa. These yet-to-be-named spaces form a green and walkable bridge between the southern core of NoMa and the Eckington end of the neighborhood. While these spaces are designed to be a draw for the community of residents and workers, the BID will utilize programming and core services to truly bring them to life.

The strategy to do so is necessarily different from a space like Tanner Park and must be centered on creating a communal sense of ownership in the spaces, while finding creative ways to connect people with them that feel organic and comfortable.

Progress on this initiative in 2022 included:

- Publicizing the upcoming infrastructure changes and promoting the value of the new plaza/park spaces
- Including the Wendy's property in the D.C. Walls mural festival, drawing public attention to the forthcoming changes by securing dozens of media placements with a cumulative audience reach of more than 80 million





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- Installing new neighborhood banners to create aesthetic and thematic unity between the north and south ends of NoMa
- Began community naming process for the three public spaces that will be delivered with the project
- Entered into an agreement with the District outlining the BID's future commitment to maintenance of the public spaces

Targeted work on this initiative for 2023 will include:

- Actively working to maintain the connection between the north and south ends of NoMa during construction work on the intersection
- Initial planning of operations and community engagement around the new spaces, including working with ANCs and civic associations, and launching ongoing communications to stakeholders
- Launching the public naming process for the new plaza spaces, providing a sense of involvement and ownership for the greater NoMa community
- Exploring the expanded use of "block the box" cameras at nearby intersections to avoid gridlock during construction
- Working with WMATA to market Metro and educate employers about mass transit
- Including commuter education for employers in the BID's business services portfolio





Deepen and Broaden the NoMa BID's Core Services to Meet the Changing Needs of the Neighborhood and its Parks

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CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY BRAND & REPUTATION PLAY SAFETY

The NoMa BID delivers services to businesses, property owners, developers, residents, workers, and visitors. Each of these audiences interacts differently with the neighborhood, and has different needs, wants, and experiences. Our core services were established to meet those needs and as the neighborhood changes, so will our role in serving it. The keystone of this initiative is evolving BID services in concert with NoMa, anticipating needs and adapting to them as seamlessly as possible. Built into this idea is a creative and flexible staff that is happy and well-managed, and an internal structure that elevates communication and collaboration across departments.

Progress on this initiative in 2022 included:

- Securing the renewal of the NoMa BID through the end of the 2027 fiscal year
- Launching a dedicated BID Member communication newsletter
- Adding and reorganizing staff to build capacity and expand the breadth of our core services





- Shifting administrative and HR management tasks to a streamlined web platform, reducing overhead and freeing up capacity for core service work
- Building dedicated capacity for public art, placemaking, and public space activations
- Adding staff to the marketing and events team to reflect our expanded schedule of events and renewed focus on neighborhood attention and attraction
- Conducting our biannual Community Survey
- Working to expand our management and operations for NoMa's parks and public spaces, including establishing a Board committee and extensive planning around the upcoming transition of the NoMa Parks Foundation
- Redevelopment of our Community Resource Management (CRM) platform for more effective internal data management
- Purchasing new equipment for the NoMa BID Ambassadors, including a better equipped vehicle for service throughout the BID

Targeted work on this initiative for 2023 will include:

- Merging our Ambassador Operations and Public Realm departments into a consolidated Public Space Operations department, allowing for more effective communication and collaboration
- Expansion of the BID boundaries, if desired/necessary, and if pre-conditions are met
- Redesigning and launching our NoMa BID website to better serve NoMa residents, workers, and visitors
- Expanding our work to bring in partners and sponsors whose services dovetail with our own
- Refining and streamlining the BID's data and information architecture for better access

"NoMa BID helped us launch our fledgling brewery with much fanfare and celebration, and they helped introduce us to the neighborhood through their social media channels and other networking events. To this day, the BID helps us to thrive in our community by informing us about neighborhood development, safety concerns, parks/public works development, and a host of other much-needed information we would not get on our own. Most importantly, they connect us to fellow businesses by hosting industry meetups, creating the only beer trail in the District, introducing key business owners and managers to each other, and so much more. Lastly, the BID helped us by being a muchneeded bridge between my business and the District's government agencies, especially during the Pandemic Crisis. We could always count on the BID to keep us informed or answer our many questions during those turbulent times."

-Bryan Van Den Oever, owner, Red Bear Brewing Co.

Champion the Expansion of Metro Connectivity in NoMa

Connecting NoMa to its Metro stations through redesigned entrances that serve the community is a critical priority. The need for station improvements at both NoMa metro stations is clear, however the BID cannot execute these projects by itself. The BID will be a champion of these projects and work with the appropriate decision-makers and parties to ensure their completion.

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The proposed 3rd St. NE entrance to the NoMa-Gallaudet station would serve residents and businesses east of the train tracks and would tie the burgeoning Union Market area even more closely to NoMa, as well as provide a faster connection for the Gallaudet University's shuttle bus service.

Similarly, the refresh of the 1st St. NE entrance to Union Station will offer improved access not only to Metro, but to all of the amenities of Union Station (soon to begin its own long-awaited redesign).

Progress on this initiative in 2022 included:

- Intensive coalition-building, research, and groundwork to marshal resources and build support for the 3rd Street Metro entrance, successfully funded by the District in fiscal 2023
- Working with WMATA to engage planners and budget officials in the next phase of the project's development
- Working with the Courtyard by Marriott to repair the elevator serving the Metro station and the Metropolitan Branch Trail at N Street NE
- Working with the DC Sustainable Transportation Coalition

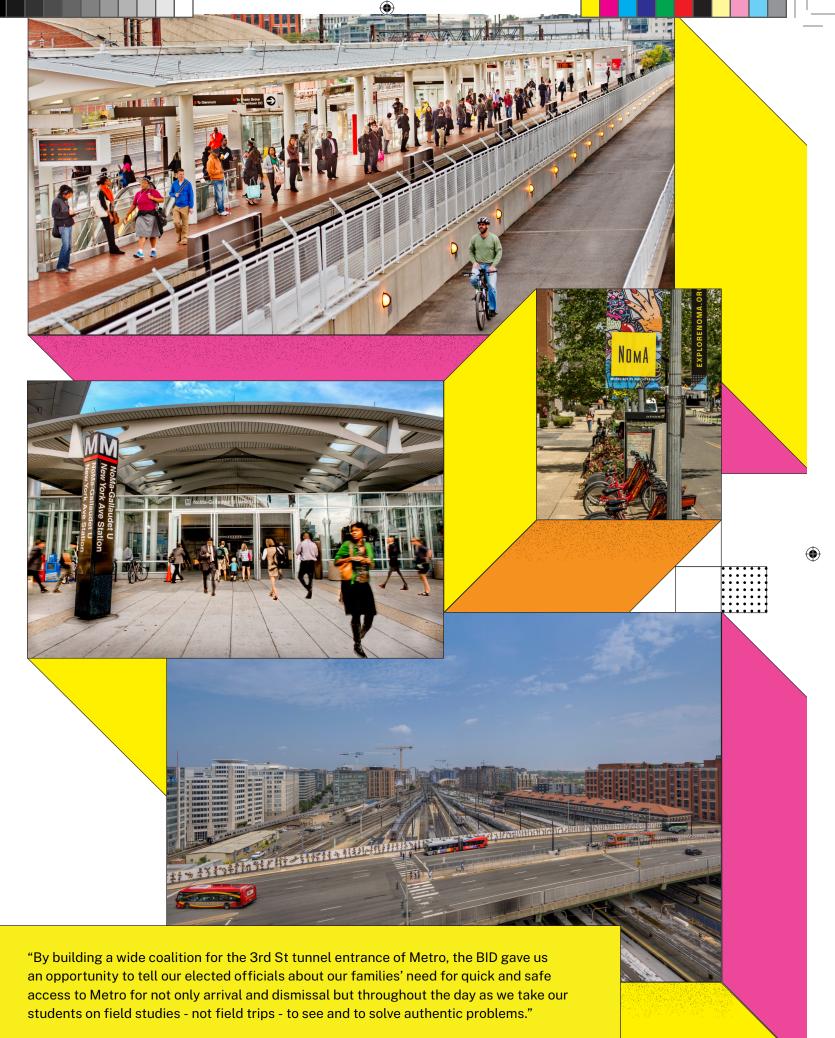
Targeted work on this initiative for 2023 will include:

- Mapping out the necessary steps and multi-year schedule to continue moving the 3rd Street Metro entrance project forward towards construction
- Creating renderings to better communicate the project's value and scope to the general public.
- Monitoring developments and information about the proposed 1st Street Metro entrance designs
- Implementing the Breezeway activation mentioned above adjacent to the NoMa Metro station
- Working with WMATA to develop our working relationship and lend our voice to their efforts to improve Metro
- Redesigning and launching our NoMa BID website to better serve NoMa residents, workers, and visitors



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- Khizer Husain, Director of External Relations, Two Rivers Public Charter School

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Ensure that Union Station Maximally Benefits NoMa

PILLARS:

CONNECTIVITY ECONOMIC DEVELOPMENT BRAND & REPUTATION

Union Station is one of NoMa's greatest assets and is positioned for expansion. The Washington Union Station Expansion Project (SEP) will cement the station as a world-class multi-modal facility in the heart of NoMa. Improvements will include new intercity and commuter rail passenger platforms, tracks and concourses, a new integrated intercity bus facility, and enhanced intermodal connections to the Metro, pedestrian, and vehicular modes at the station. The SEP will also create vibrant spaces in and around the historic station, tying the station even more closely to the neighborhood.

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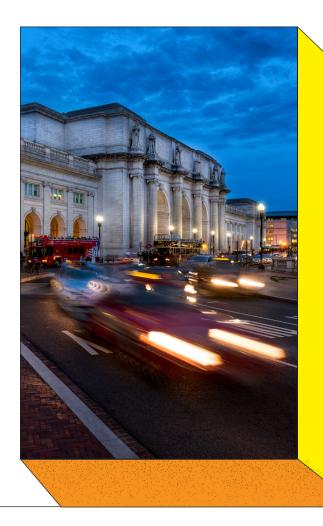
While construction for the project is still years away, the decisions being made today will directly affect NoMa and the impact of the SEP on the neighborhood. As the most transformative project in NoMa's future, the BID must be a champion for a successful SEP and will make sure that the neighborhood's interests are represented as plans move forward.

Progress on this initiative in 2022 included:

- Promoting the benefit of the SEP to the NoMa neighborhood and surrounding communities
- Representing the interests of the greater NoMa community during SEP planning and coalitionbuilding
- Ensuring that the strategic needs of NoMa and the BID are served throughout the SEP process and in the final product
- Working with the appropriate parties to ensure the project's completion and success
- Attending and supporting monthly Union Station public safety meetings

Targeted work on this initiative for 2023 will include:

- Supporting the completion and release of the Station Expansion Project's Environmental Impact Statement (EIS)
- Developing relationships with area stakeholders inside and outside of the NoMa BID
- Utilizing Union Station more frequently for space activations and events



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Reimagine North Capitol Street as a Community Boulevard

PILLARS:

CONNECTIVITY ECONOMIC DEVELOPMENT INCLUSIVITY SAFETY

NoMa needs enhanced connectivity to the west—to thriving neighborhoods like Mount Vernon triangle, to Truxton Circle and Shaw, and to Chinatown and beyond—but true connectivity must be more than roads. A reimagined North Capitol Street should serve the neighborhoods, residents, and businesses that depend on it, protect vulnerable users, and integrate communities rather than divide them.

The NoMa BID seeks both short-term and long-term ways to address the challenges of North Capitol Street, through focused core services, relationship-building with communities to the west, and intentional collaboration with ongoing efforts to recreate the corridor at the city level.

Progress on this initiative in 2022 included:

- Being a champion for the improvement of North Capitol Street. Continued engagement with the North Capitol Street community stakeholder coalition
- Building relationships with residents, communities, and businesses west of North Capitol Street and connecting them with targeted services, including the new developments at Banner Lane and NW One.
- Improving and increasing NoMa neighborhood branding on North Capitol Street through new street pole bannersStreet through new street pole banners

Targeted work on this initiative for 2023 will include:

- Serving on the North Capitol Street Community Advisory Committee (CAC) to guide the development of street's \$1 million corridor study
- Promoting the possibilities of the corridor through tools like renderings and art
- Developing and deepening relationships with key corridor stakeholders like NPR and the North Capitol Main Street
- Revising and rewriting our public space aesthetic guidelines for property owners and developers
- Actively engaging with developers and stakeholders along the corridor



Evaluation & Feedback

A successful strategic plan is a living document that is periodically reviewed by both its creators and its users, with an eye towards changing contexts and constraints as opportunities for adaptations are evaluated.

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For this plan, periodic evaluations by the staff and the board (and additional stakeholders) will include the following questions:

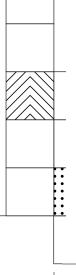
- Is the goal still effective and achievable?
- Are the Pillars still valid and connected to achieving the goal?
- What progress has been made on the initiatives and are there any that have been completed?
- What new initiatives may have arisen that should be included?

In October 2022, our staff dedicated time to asking and answering these questions as a group and we coalesced around a renewed appreciation and dedication to the goal and the pillars. The progress on initiatives is outlined above, and no new initiatives were suggested.

Two changes to the language of the initiative titles were suggested, debated, and approved by the staff:

- Enliven Public and Private Ground-Floor Spaces in NoMa was changed to Enliven Public and Publicly Accessible Spaces in NoMa. This change was for clarity and to remove possible confusion.
- Ensure that the Redevelopment of Union Station Maximally Benefits NoMa was changed to Ensure that Union Station Maximally Benefits NoMa. This change was to underline that the station itself is critical, and to clarify that work on this initiative is not dependent on the redevelopment timeframe.

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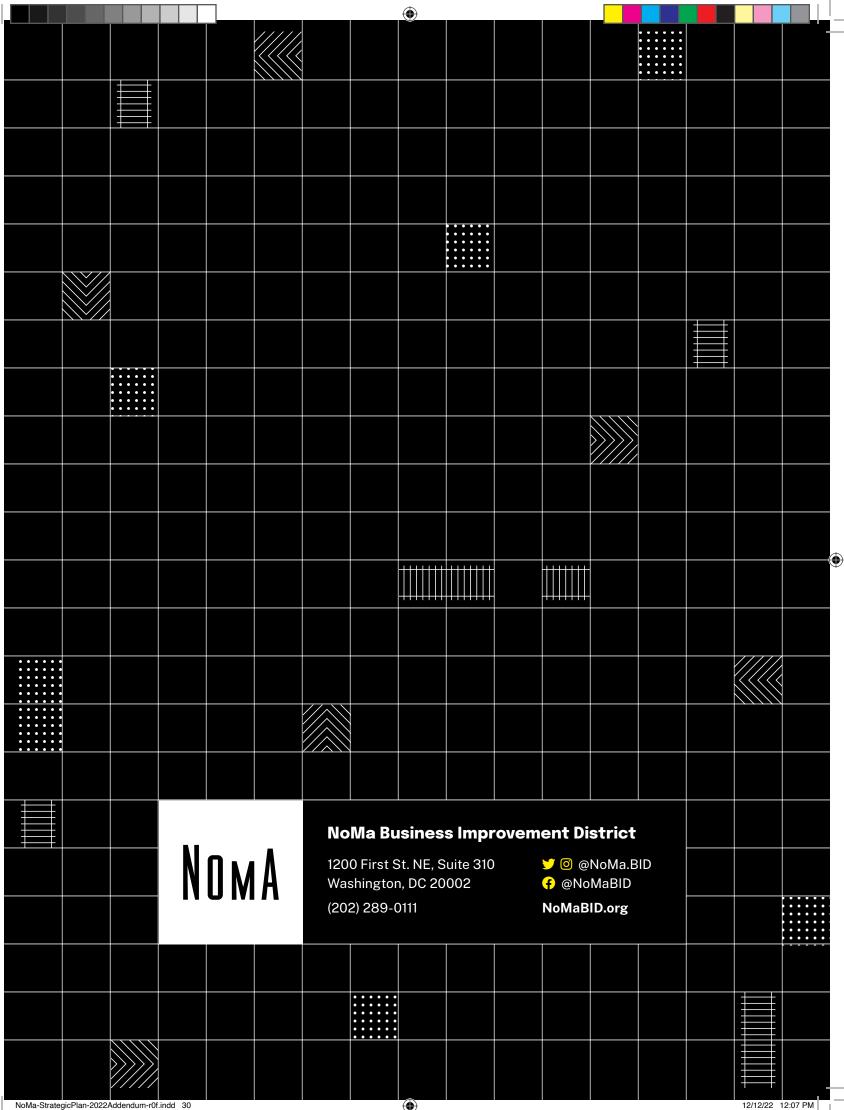
Conclusion

The first year of a new strategic plan is often the most interesting as we see how well our planning, analysis, and ambitions match with reality. The truly outstanding results we have seen in 2022 are a testament to the vision and deliberation of the people who helped to craft this plan and the daily hard work of the entire NoMa BID team. The work outlined above stands for itself and demonstrates how a dedicated and capable staff can guide and shape a neighborhood and care for its people.

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The vision laid out by this plan last year has proven to be a worthy one, and although we are still very much at the beginning of the work of Making NoMa Magnetic, this vision still points the way, and this plan still maps the route. Here at the start of year two, we are starting to see and feel what NoMa will be like when we reach our goal.

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